

Cary, North Carolina

# AUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2018 AND 2017

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MEMBERS: American Institute of Certified Public Accountants

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## **INDEPENDENT AUDITOR'S REPORT**

Page 1 of 2

Board of Directors The V Foundation Cary, North Carolina

## Report on the Financial Statements

We have audited the accompanying financial statements of The V Foundation (a nonprofit organization), which comprise the statements of financial position as of September 30, 2018 and 2017, and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The V Foundation as of September 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matter**

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses on pages 27-28 are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Blackman & Sloop

Chapel Hill, North Carolina February 13, 2019

# STATEMENTS OF FINANCIAL POSITION

# EXHIBIT A

# September 30, 2018 and 2017

# **ASSETS**

| CURRENT ASSETS:  |  | 2018          | 2017          |
|--|--|---------------|---------------|
| Accounts receivable - Don't Ever Give Up         726,562         79,059           Accounts receivable - Don't Ever Give Up         40,875         138,291           Fromises to give, net         2,920,617         2,055,315           Grants receivable         1,300,000         2,750,000           Grants receivable         17,671         -           Interest receivable         17,671         -           Propaid expenses         36,3863         18,914           TOTAL CURRENT ASSETS         33,37,749         37,174,000           PROPERTY AND EQUIPMENT, NET         1,857,071         1,914,991           OTHER ASSETS           Investments         31,495,893         30,045,431           Assets beld under deferred compensation plan         40,364         2,700,000           Promises to give, net         64,73,055         2,364,856           Intangible assets         38,093,12         32,460,287           TOTAL ASSETS         \$74,304,132         \$71,549,284           CURRENT LIABILITIES           CURRENT LIABILITIES         \$135,000         \$15,757           Accounts payable and accreed expenses         \$19,396,801         \$15,737           Accounts payable         1   | CURRENT ASSETS:                              |               |               |
| Accounts receivable - Don't Ever Give Up         138.291           Promises to give, net         2,90.617         2,05.51           Grants receivable         1,300,000         2,750,000           Grants receivable - Don't Ever Give Up         1,76,71         -           Interest receivable         63,863         18,914           Prepaid expenses         63,863         18,914           TOTAL CURRENT ASSETS         34,387,749         37,174,000           PROPERTY AND EQUIPMENT, NET         1,857,071         1,914,991           OTHER ASSETS         31,495,893         30,045,431           Assets held under deferred compensation plan         40,364         -           Promises to give, net         6,473,055         2,368,856           Intangible assets         38,059,312         32,460,287           TOTAL OTHER ASSETS         38,059,312         32,460,287           TOTAL ASSETS         5,430,413         57,1549,284           CURRENT LIABILITIES         1,300,00         150,755           CURRENT LIABILITIES         1,300,00         155,755           Line of credit         9,562,10         15,868,91           Due to Don't Ever Give Up         13,30  | Cash and equivalents                         | \$ 29,318,161 | \$ 30,856,127 |
| Pomiss to give, net         2.920,617         2.955,315           Grants receivable         1,300,000         2.750,000           Grants receivable         1,7671         -           Prepaid expenses         63,863         18,914           TOTAL CURRENT ASSETS         34,387,749         37,174,000           PROPERTY AND EQUIPMENT, NET         1,857,071         1,914,901           OTHER ASSETS:           Investments         31,495,893         30,045,431           Assets held under deferred compensation plan         40,544         40,544           Promises to give, net         6,473,055         2,364,856           Intengible assets         50,000         50,000           ILIBILITIES AND NET ASSETS           CURRENT LIABILITIES         574,304,132         371,549,284           CURRENT LIABILITIES         5193,986         \$115,737           Accroud payroll and related liabilities         142,708         136,899           Due to Don't Ever Give Up         133,000         15,800,000           Grants payable and accrued expenses         5         19,306,000           Accroud payroll and related liabilities         19,562,100         19,686,310           TOTAL CURRENT LIAB   |  | *             | 79,059        |
| Grants receivable         1,300,000         2,750,000           Grants receivable - Don't Ever Give Up         . 1,276,310         1,276,310           Interest receivable         1,7671         -           Prepaid expenses         63,863         18,914           TOTAL CURRENT ASSETS         34,387,749         37,174,006           PROPERTY AND EQUIPMENT, NET         1,857,071         1,914,991           OTHER ASSETS:         31,495,893         30,045,431           Investments         40,364         -           Assets held under deferred compensation plan         40,364         -           Promises to give, net         6473,055         2,364,856           Intangible assets         50,000         50,000           TOTAL OTHER ASSETS         38,059,12         32,460,287           TOTAL OTHER ASSETS         574,304,132         371,549,284           CURRENT LIABILITIES         574,304,132         371,549,284           CURRENT LIABILITIES         133,00         151,575           Accounts payable and accrued expenses         5 193,986         5 115,737           Accounts payable and secrued expenses         5 193,986         115,737           Accounts payable and secrued expenses </td <td></td> <td>· ·</td> <td>138,291</td>   |  | · ·           | 138,291       |
| Grants receivable - Don't Ever Give Up         1,276,300           Interest receivable         17,671         -           Prepaid expenses         34,387,749         37,174,006           TOTAL CURRENT ASSETS         34,387,749         37,174,006           OTHER ASSETS:           Investments         31,495,893         30,045,431           Assets held under deferred compensation plan         40,364         -           Promises to give, net         6,473,055         2,364,856           Intrangible assets         38,059,312         32,460,287           TOTAL OTHER ASSETS         38,059,312         32,460,287           TOTAL ASSETS         574,304,132         371,549,284           CURRENT LIABILITIES         5193,986         5115,737           Accounts payable and accrued expenses         5 193,986         5115,737           Accounts payable and accrued expenses         5 193,986         115,573           Accounts payable and accrued expenses         5 193,986         115,573           Accounts payable and accrued expenses         5 193,986         115,737           Accounts payable and accrued expenses         5 193,986         115,737           Accounts payable         19,562,109         19,686,310           <   |  |               |               |
| Interest receivable  |  | 1,300,000     |               |
| Propoid expenses         63,863         18,914           TOTAL CURRENT ASSETS         34,387,749         37,174,006           OTHER ASSETS:           Investments         31,495,893         30,045,431           Assets held under deferred compensation plan         40,364         6-7           Promises to give, net         6,473,055         2,364,856           Intangible assets         50,000         50,000           TOTAL OTHER ASSETS         38,059,312         32,460,287           TOTAL ASSETS         \$74,304,132         \$71,549,284           CURRENT LIABILITIES         \$193,986         \$115,737           Accuracy payable and accuracy expenses         \$193,986         \$15,737           Accuracy payable and accuracy expenses         \$193,986         \$15,737           Accuracy payable and accuracy five type in  | •  | <u>-</u>      | 1,276,300     |
| TOTAL CURRENT ASSETS         34,387,749         37,174,006           PROPERTY AND EQUIPMENT, NET         1,857,071         1,914,991           OTHER ASSETS:         31,495,893         30,045,431           Assets held under deferred compensation plan         40,364         -           Promises to give, net         6,473,055         2,364,856           Intangible assets         50,000         50,000           TOTAL OTHER ASSETS         38,059,312         32,460,287           TOTAL ASSETS         \$74,304,132         \$71,549,284           CURRENT LIABILITIES:           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accured payable and accrued expenses         \$ 193,986         \$ 115,737           Accured payable and accrued expenses         \$ 193,986         \$ 115,737           Accured payable and accrued expenses         \$ 193,086         \$ 115,737           Line of credit         \$ 20,002,503         \$ 21,894,701           Due to Don't Ever Give Up         \$ 20,002,503         \$ 21,894,701           LONG-TERM LIABILITIES         \$ 20,002,503  |  | *             | -             |
| PROPERTY AND EQUIPMENT, NET         1,857,071         1,914,991           OTHER ASSETS:           Investments         31,495,893         30,045,431           Assets held under deferred compensation plan         40,364         -           Promises to give, net         6,473,055         2,364,856           Intangible assets         50,000         50,000           TOTAL OTHER ASSETS         38,059,312         32,460,287           LIABILITIES AND NET ASSETS           CURRENT LIABILITIES           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Account payable and accrued expenses         <   | Prepaid expenses                             | 63,863        | 18,914        |
| OTHER ASSETS:           Investments         31,495,893         30,045,431           Assets held under deferred compensation plan         40,364         -           Promises to give, net         6,473,055         2,364,856           Intangible assets         50,000         50,000           TOTAL OTHER ASSETS         38,059,312         32,460,287           LIABILITIES AND NET ASSETS           CURRENT LIABILITIES:           Accrued payroll and related liabilities         142,708         136,899           Due to Don't Ever Give Up         133,700         155,755           Line of credit         1,800,000         19,686,310           Grants payable and lated liabilities         20,032,503         21,894,701           TOTAL CURRENT LIABILITIES         20,032,503         21,894,701           LONG-TERM LIABILITIES           Grants payable, net         15,142,729         14,836,445           NET ASSETS:           Uncertricted:         23,303,081         16,591,647           Undesignated         (8,953,473)         (9,803,941)           Undesignated         (8,953,473)         (9,803,941)           Temporarily restricted         12,146,097         15,916,230      <  | TOTAL CURRENT ASSETS                         | 34,387,749    | 37,174,006    |
| Investments  | PROPERTY AND EQUIPMENT, NET                  | 1,857,071     | 1,914,991     |
| Assets held under deferred compensation plan         40,364         - 7 (-1),405,500         2,364,856         1 (-1),400,000         50,000   | OTHER ASSETS:                                |               |               |
| Promises to give, net Intangible assets         6,473,055 50,000         2,364,856 50,000           TOTAL OTHER ASSETS         38,059,312 32,460,287         32,460,287           LIABILITIES AND NET ASSETS           CURRENT LIABILITIES:           Accounts payable and accrued expenses Accrued payroll and related liabilities         193,986 115,737           Accounts payable and accrued expenses Accrued payroll and related liabilities         142,708 136,899           Due to Don't Ever Give Up         133,700 155,755           Line of credit         - 1,800,000           Grants payable         19,562,109 19,686,310           TOTAL CURRENT LIABILITIES         20,032,503 21,894,701           LONG-TERM LIABILITIES         35,175,232 36,731,146           NET ASSETS:         Unrestricted:           Unrestricted:         22,3303,081 16,591,647           Undesignated         23,303,081 16,991,647           Undesignated         23,303,081 16,991,647           Undesignated         14,349,608 6,787,706           Temporarily restricted         12,640,971 15,916,230           Permanently restricted         12,640,971 15,916,230           Permanently restricted         12,118,202 12,114,202  | Investments                                  | 31,495,893    | 30,045,431    |
| TOTAL OTHER ASSETS   38,059,312   32,460,287   TOTAL ASSETS   \$74,304,132   \$71,549,284   TOTAL ASSETS   \$74,304,132   \$71,549,284   TOTAL ASSETS   \$74,304,132   \$71,549,284   TOTAL BILITIES   TOTAL BILITIES   \$75,000   TOTAL PROPERTY   \$13,966   \$115,737   \$12,000   TOTAL CURRENT LIABILITIES   \$12,000   TOTAL CURRENT LIABILITIES   \$13,000   TOTAL CURRENT LIABILITIES   \$13,000   TOTAL CURRENT LIABILITIES   \$19,562,109   TOTAL CURRENT LIABILITIES   \$19,562,109   TOTAL CURRENT LIABILITIES   \$15,142,729   TOTAL CURRENT LIABILITIE | Assets held under deferred compensation plan | 40,364        | -             |
| TOTAL OTHER ASSETS         38,059,312         32,460,287           TOTAL ASSETS         \$74,304,132         \$71,549,284           CURRENT LIABILITIES           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accrued payroll and related liabilities         142,708         136,899           Due to Don't Ever Give Up         133,700         155,755           Line of credit         2.032,503         21,894,701           TOTAL CURRENT LIABILITIES         20,032,503         21,894,701           LONG-TERM LIABILITIES:           Grants payable, net         15,142,729         14,836,445           TOTAL LIABILITIES         35,175,232         36,731,146           NET ASSETS:           Unrestricted:         2         4,836,445           Board designated         23,303,081         16,591,647           Undesignated         (8,953,473)         (9,803,941)           14,349,608         6,787,706           Temporarily restricted         12,440,971         15,916,230           Permanently restricted         12,138,321         12,114,202           TOTAL NET ASSETS         39,128,900         34,818,138   |  | 6,473,055     | 2,364,856     |
| TOTAL ASSETS   \$74,304,132   \$71,549,284   | Intangible assets                            | 50,000        | 50,000        |
| CURRENT LIABILITIES AND NET ASSETS   S   193,986   \$ 115,737  | TOTAL OTHER ASSETS                           | 38,059,312    | 32,460,287    |
| CURRENT LIABILITIES:           Accounts payable and accrued expenses         \$ 193,986         \$ 115,737           Accrued payroll and related liabilities         142,708         136,899           Due to Don't Ever Give Up         133,700         155,755           Line of credit         - 1,800,000           Grants payable         19,562,109         19,686,310           TOTAL CURRENT LIABILITIES           Grants payable, net         20,032,503         21,894,701           TOTAL LIABILITIES           TOTAL LIABILITIES         35,175,232         36,731,146           NET ASSETS:           Unrestricted:         8         23,303,081         16,591,647           Undesignated         23,303,081         16,591,647         14,349,608         6,787,706           Temporarily restricted         12,640,971         15,916,230         15,916,230         12,118,231         12,114,202           TOTAL NET ASSETS         39,128,900         34,818,138  | TOTAL ASSETS                                 | \$ 74,304,132 | \$ 71,549,284 |
| Accounts payable and accrued expenses       \$ 193,986       \$ 115,737         Accrued payroll and related liabilities       142,708       136,899         Due to Don't Ever Give Up       133,700       155,755         Line of credit       - 1,800,000         Grants payable       19,562,109       19,686,310         TOTAL CURRENT LIABILITIES         Grants payable, net       5       15,142,729       14,836,445         TOTAL LIABILITIES         TOTAL LIABILITIES       35,175,232       36,731,146         NET ASSETS:         Unrestricted:       23,303,081       16,591,647         Undesignated       (8,953,473)       (9,803,941)         Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,149,202         TOTAL NET ASSETS       39,128,900       34,818,138   | <u>LIABILITIES AND NET ASSETS</u>            |               |               |
| Accrued payroll and related liabilities       142,708       136,899         Due to Don't Ever Give Up       133,700       155,755         Line of credit       -       1,800,000         Grants payable       19,562,109       19,686,310         TOTAL CURRENT LIABILITIES         Grants payable, net       5,142,729       14,836,445         TOTAL LIABILITIES         TOTAL LIABILITIES       35,175,232       36,731,146         NET ASSETS:         Unrestricted:       23,303,081       16,591,647         Undesignated       23,303,081       16,591,647         Undesignated       (8,953,473)       (9,803,941)         Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,138,321       12,114,202         TOTAL NET ASSETS       39,128,900       34,818,138  | CURRENT LIABILITIES:                         |               |               |
| Due to Don't Ever Give Up       133,700       155,755         Line of credit       - 1,800,000         Grants payable       19,562,109       19,686,310         TOTAL CURRENT LIABILITIES         Congress of Every Liabilities         Grants payable, net       15,142,729       14,836,445         TOTAL LIABILITIES       35,175,232       36,731,146         NET ASSETS:         Unrestricted:       23,303,081       16,591,647         Undesignated       23,303,081       16,591,647         Undesignated       (8,953,473)       (9,803,941)         Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,138,321       12,114,202         TOTAL NET ASSETS       39,128,900       34,818,138   | Accounts payable and accrued expenses        | \$ 193,986    | \$ 115,737    |
| Line of credit       -       1,800,000         Grants payable       19,562,109       19,686,310         TOTAL CURRENT LIABILITIES         LONG-TERM LIABILITIES:         Grants payable, net       15,142,729       14,836,445         TOTAL LIABILITIES         NET ASSETS:         Unrestricted:       80ard designated       23,303,081       16,591,647         Undesignated       (8,953,473)       (9,803,941)         Temporarily restricted       14,349,608       6,787,706         Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,138,321       12,114,202         TOTAL NET ASSETS       39,128,900       34,818,138  | Accrued payroll and related liabilities      | 142,708       | 136,899       |
| Grants payable         19,562,109         19,686,310           TOTAL CURRENT LIABILITIES           LONG-TERM LIABILITIES:           Grants payable, net         15,142,729         14,836,445           TOTAL LIABILITIES         35,175,232         36,731,146           NET ASSETS:           Unrestricted:         23,303,081         16,591,647           Undesignated         (8,953,473)         (9,803,941)           Temporarily restricted         12,640,971         15,916,230           Permanently restricted         12,138,321         12,114,202           TOTAL NET ASSETS         39,128,900         34,818,138  | Due to Don't Ever Give Up                    | 133,700       | 155,755       |
| TOTAL CURRENT LIABILITIES         20,032,503         21,894,701           LONG-TERM LIABILITIES:           Grants payable, net         15,142,729         14,836,445           TOTAL LIABILITIES         35,175,232         36,731,146           NET ASSETS:           Unrestricted:         23,303,081         16,591,647           Undesignated         (8,953,473)         (9,803,941)           Temporarily restricted         12,640,971         15,916,230           Permanently restricted         12,138,321         12,114,202           TOTAL NET ASSETS         39,128,900         34,818,138   | Line of credit                               | -             | 1,800,000     |
| LONG-TERM LIABILITIES:         Grants payable, net       15,142,729       14,836,445         TOTAL LIABILITIES         NET ASSETS:         Unrestricted:       23,303,081       16,591,647         Undesignated       (8,953,473)       (9,803,941)         Undesignated       (8,953,473)       (9,803,941)         Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,138,321       12,114,202         TOTAL NET ASSETS       39,128,900       34,818,138  | Grants payable                               | 19,562,109    | 19,686,310    |
| Grants payable, net       15,142,729       14,836,445         TOTAL LIABILITIES         NET ASSETS: Unrestricted: Board designated Undesignated Undesignated (8,953,473) (9,803,941) (9,803,941) (9,803,941) (14,349,608) (6,787,706) (7,  | TOTAL CURRENT LIABILITIES                    | 20,032,503    | 21,894,701    |
| TOTAL LIABILITIES       35,175,232       36,731,146         NET ASSETS:         Unrestricted:       Board designated       23,303,081       16,591,647         Undesignated       (8,953,473)       (9,803,941)         14,349,608       6,787,706         Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,114,202         TOTAL NET ASSETS       39,128,900       34,818,138   | LONG-TERM LIABILITIES:                       |               |               |
| NET ASSETS:         Unrestricted:       Board designated       23,303,081       16,591,647         Undesignated       (8,953,473)       (9,803,941)         14,349,608       6,787,706         Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,114,202         TOTAL NET ASSETS       39,128,900       34,818,138   | Grants payable, net                          | 15,142,729    | 14,836,445    |
| Unrestricted:       23,303,081       16,591,647         Undesignated       (8,953,473)       (9,803,941)         14,349,608       6,787,706         Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,138,321       12,114,202         TOTAL NET ASSETS       39,128,900       34,818,138   | TOTAL LIABILITIES                            | 35,175,232    | 36,731,146    |
| Unrestricted:       23,303,081       16,591,647         Undesignated       (8,953,473)       (9,803,941)         14,349,608       6,787,706         Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,138,321       12,114,202         TOTAL NET ASSETS       39,128,900       34,818,138   | NET ASSETS:                                  |               |               |
| Undesignated         (8,953,473)         (9,803,941)           14,349,608         6,787,706           Temporarily restricted         12,640,971         15,916,230           Permanently restricted         12,138,321         12,114,202           TOTAL NET ASSETS         39,128,900         34,818,138   |  |               |               |
| Undesignated         (8,953,473)         (9,803,941)           14,349,608         6,787,706           Temporarily restricted         12,640,971         15,916,230           Permanently restricted         12,138,321         12,114,202           TOTAL NET ASSETS         39,128,900         34,818,138   | Board designated                             | 23,303,081    | 16,591,647    |
| Temporarily restricted       12,640,971       15,916,230         Permanently restricted       12,138,321       12,114,202         TOTAL NET ASSETS       39,128,900       34,818,138   |  |               |               |
| Permanently restricted         12,138,321         12,114,202           TOTAL NET ASSETS         39,128,900         34,818,138  |  |               |               |
| TOTAL NET ASSETS 39,128,900 34,818,138   | Temporarily restricted                       | 12,640,971    | 15,916,230    |
|  |  |               | 12,114,202    |
| TOTAL LIABILITIES AND NET ASSETS         \$ 74,304,132         \$ 71,549,284   | TOTAL NET ASSETS                             | 39,128,900    | 34,818,138    |
|  | TOTAL LIABILITIES AND NET ASSETS             | \$ 74,304,132 | \$ 71,549,284 |

# STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

**EXHIBIT B** 

# For the Years Ended September 30, 2018 and 2017

Page 1 of 2

|  |               |               | 2017          |               |               |
|--|---------------|---------------|---------------|---------------|---------------|
|  |               | Temporarily   | Permanently   |               |               |
|  | Unrestricted  | Restricted    | Restricted    | Totals        | Totals        |
| SUPPORT AND REVENUE:                     |               |               |               |               |               |
| Contributions and gifts                  | \$ 17,188,475 | \$ 16,025,419 | \$ 23,119     | \$ 33,237,013 | \$ 27,563,511 |
| Special events, net                      | -             | -             | -             | -             | 86,500        |
| Royalties                                | 128,904       | -             | -             | 128,904       | 120,968       |
| Investment income, net of fees           | 692,384       | 286,897       | -             | 979,281       | 747,469       |
| Unrealized (losses) gains on investments | (2,357,769)   | (1,174,005)   | -             | (3,531,774)   | 1,334,117     |
| Realized gains on investments            | 3,735,205     | 1,859,871     | -             | 5,595,076     | 563,025       |
| Rental Income                            | 24,000        | -             | -             | 24,000        | 24,000        |
|  | 19,411,199    | 16,998,182    | 23,119        | 36,432,500    | 30,439,590    |
| Net assets released from restrictions    | 18,973,906    | (18,973,906)  |               |               |               |
| TOTAL SUPPORT AND REVENUE                | 38,385,105    | (1,975,724)   | 23,119        | 36,432,500    | 30,439,590    |
| EXPENSES:                                |               |               |               |               |               |
| Program services                         | 28,027,331    | -             | -             | 28,027,331    | 24,940,972    |
| Supporting services:                     |               |               |               |               |               |
| Management and general                   | 1,130,119     | -             | -             | 1,130,119     | 1,149,072     |
| Fundraising expenses                     | 1,667,173     | -             | -             | 1,667,173     | 1,435,487     |
| Total supporting services                | 2,797,292     |               |               | 2,797,292     | 2,584,559     |
| SUBTOTAL EXPENSES                        | 30,824,623    | -             | -             | 30,824,623    | 27,525,531    |
| Loss (recovery) from bad debts           | (1,420)       | 1,299,535     | (1,000)       | 1,297,115     | 151,077       |
| TOTAL EXPENSES                           | 30,823,203    | 1,299,535     | (1,000)       | 32,121,738    | 27,676,608    |
| CHANGES IN NET ASSETS                    | 7,561,902     | (3,275,259)   | 24,119        | 4,310,762     | 2,762,982     |
| NET ASSETS - BEGINNING OF YEAR           | 6,787,706     | 15,916,230    | 12,114,202    | 34,818,138    | 32,055,156    |
| NET ASSETS - END OF YEAR                 | \$ 14,349,608 | \$ 12,640,971 | \$ 12,138,321 | \$ 39,128,900 | \$ 34,818,138 |

# STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

**EXHIBIT B** 

# For the Years Ended September 30, 2018 and 2017

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|  | 2017          |               |               |               |  |
|--|---------------|---------------|---------------|---------------|--|
|  |               | Temporarily   | Permanently   |               |  |
|  | Unrestricted  | Restricted    | Restricted    | Totals        |  |
| SUPPORT AND REVENUE:                         |               |               |               |               |  |
| Contributions and gifts                      | \$ 12,270,973 | \$ 15,273,690 | \$ 18,848     | \$ 27,563,511 |  |
| Special events:                              |               |               |               |               |  |
| Contributions                                | 58,000        | -             | -             | 58,000        |  |
| Event income                                 | 86,500        | -             | -             | 86,500        |  |
| Less: costs of direct benefits to donors     | (58,000)      | -             | -             | (58,000)      |  |
| Net revenues from special events             | 86,500        |               |               | 86,500        |  |
| Royalties                                    | 120,968       | -             | -             | 120,968       |  |
| Investment income, net of fees               | 467,568       | 279,901       | -             | 747,469       |  |
| Unrealized gains on investments              | 835,830       | 498,287       | -             | 1,334,117     |  |
| Realized gains on investments                | 342,744       | 220,281       | -             | 563,025       |  |
| Rental Income                                | 24,000        | -             | -             | 24,000        |  |
|  | 14,148,583    | 16,272,159    | 18,848        | 30,439,590    |  |
| Net assets released from restrictions        | 9,689,296     | (9,689,296)   |               |               |  |
| TOTAL SUPPORT AND REVENUE                    | 23,837,879    | 6,582,863     | 18,848        | 30,439,590    |  |
| EXPENSES:                                    |               |               |               |               |  |
| Program services                             | 24,940,972    | -             | -             | 24,940,972    |  |
| Supporting services:                         |               |               |               |               |  |
| Management and general                       | 1,149,072     | -             | -             | 1,149,072     |  |
| Fundraising expenses                         | 1,435,487     | -             | -             | 1,435,487     |  |
| Total supporting services                    | 2,584,559     |               |               | 2,584,559     |  |
| SUBTOTAL EXPENSES                            | 27,525,531    | -             | -             | 27,525,531    |  |
| Loss (recovery) from bad debts               | (407)         | 65,235        | 86,249        | 151,077       |  |
| TOTAL EXPENSES                               | 27,525,124    | 65,235        | 86,249        | 27,676,608    |  |
| CHANGES IN NET ASSETS                        | (3,687,245)   | 6,517,628     | (67,401)      | 2,762,982     |  |
| NET ASSETS - BEGINNING OF YEAR (AS RESTATED) | 10,474,951    | 9,398,602     | 12,181,603    | 32,055,156    |  |
| NET ASSETS - END OF YEAR                     | \$ 6,787,706  | \$ 15,916,230 | \$ 12,114,202 | \$ 34,818,138 |  |

## STATEMENTS OF CASH FLOWS

EXHIBIT C

# For the Years Ended September 30, 2018 and 2017

| CASH FLOWS FROM OPERATING ACTIVITIES:                                       | 2018          | 2017              |
|---|---------------|-------------------|
| Changes in net assets   | \$ 4,310,762  | \$ 2,762,982      |
| Adjustments to reconcile changes in net assets to net                       |               |                   |
| cash (used in) provided by operating activities:                            |               |                   |
| Depreciation  | 91,852        | 90,550            |
| Unrealized loss (gain) on investments                                       | 3,531,774     | (1,334,117)       |
| Realized gain on investments  | (5,595,076)   | (563,025)         |
| Permanently restricted contributions  | (23,119)      | (18,848)          |
| Increase (decrease) in cash arising from changes in assets and liabilities: |               |                   |
| Accounts receivable   | (647,503)     | 20,941            |
| Accounts receivable - Don't Ever Give Up                                    | 97,416        | (92,243)          |
| Promises to give, net   | (4,993,501)   | 583,783           |
| Grants receivable, net  | 1,450,000     | 166,314           |
| Grants receivable - Don't Ever Give Up                                      | 1,276,300     | (481,114)         |
| Interest receivable   | (17,671)      | -                 |
| Prepaid expenses  | (44,949)      | 69,019            |
| Assets held under deferred compensation plan                                | (40,364)      | -                 |
| Other assets  | -             | 20,150            |
| Accounts payable and accrued expenses                                       | 78,249        | (5,121)           |
| Accrued payroll and related liabilities                                     | 5,809         | 37,660            |
| Due to Don't Ever Give Up   | (22,055)      | 121,628           |
| Grants payable, net   | 182,083       | 2,715,901         |
| NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES                         | (359,993)     | 4,094,460         |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                       |               |                   |
| Acquisition of property and equipment                                       | (33,932)      | (107,199)         |
| Purchases of investments  | (36,612,249)  | (10,900,141)      |
| Sales of investments  | 37,225,089    | 10,995,932        |
| Sales of investments  | 37,223,007    | 10,773,732        |
| NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES                         | 578,908       | (11,408)          |
| CASH FLOWS FROM FINANCING ACTIVITIES:                                       |               |                   |
| Payment on line of credit   | (1,800,000)   | _                 |
| Collections on endowment promises to give                                   | 20,000        | 38,800            |
| Permanently restricted contributions  | 23,119        | 18,848            |
|   |               |                   |
| NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES                         | (1,756,881)   | 57,648            |
| NET (DECREASE) INCREASE IN CASH AND EQUIVALENTS                             | (1,537,966)   | 4,140,700         |
| CASH AND EQUIVALENTS - BEGINNING OF YEAR                                    | 30,856,127    | 26,715,427        |
| CASH AND EQUIVALENTS - END OF YEAR  | \$ 29,318,161 | \$ 30,856,127     |
| SUPPLEMENTAL DISCLOSURE:  |               |                   |
| Noncash contributions:  |               |                   |
| Donated securities  | \$ 788,468    | \$ 2,168,824      |
| Donated services  | \$ 22,468     | \$ -              |
| Donated raffle item   | \$ -          | \$ 58,000         |
| Donated rathe item  | Ψ -           | <i>σ σ σ</i> ,000 |

#### NOTES TO FINANCIAL STATEMENTS

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## **NATURE OF ACTIVITIES**

The V Foundation (the "Foundation") was incorporated on February 12, 1993, as a nonprofit charitable organization dedicated to saving lives by helping to find a cure for cancer. The Foundation's mission is to generate broad based support for cancer research and create an urgent awareness among all Americans of the importance of the war against cancer. The Foundation accomplishes its mission through advocacy, education, fundraising, and philanthropy.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES

## A. Basis of Accounting.

The Foundation's financial statements are presented on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Accordingly, revenues and support are recognized when earned, and expenses are recognized when the obligation is incurred.

The Foundation reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities and changes in net assets as net assets released from restrictions. Permanently restricted contributions represent only those contributions restricted by the donor to be invested in perpetuity for the purpose of providing a permanent source of income. The accumulated earnings are reflected in temporarily restricted net assets until appropriated.

### B. Cash and Equivalents.

Cash and equivalents consist of monies on deposit at financial institutions and other highly liquid investments with maturities of three months or less excluding monies maintained in the endowment investment fund. At times, the Foundation places deposits with high-quality financial institutions that may be in excess of federally insured amounts. The Foundation has not experienced any financial loss related to such deposits.

# C. Accounts Receivable.

Accounts receivable consist of receivables held with the specific purpose of promoting and publicizing the Foundation and are carried at their net realizable value. The Foundation provides an allowance for doubtful accounts equal to the estimated losses that are expected to be incurred in their collection. The allowance is based on historical collection experience and a review by management of the current status of the existing receivables. As of September 30, 2018 and 2017, all accounts receivable were deemed collectible by management.

#### NOTES TO FINANCIAL STATEMENTS

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# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

## D. Promises to Give and Grants Receivable.

Unconditional promises to give and grants receivable are recognized as support and assets in the period received. Unconditional promises to give and grants receivable that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give and grants receivable that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The Foundation provides an allowance for doubtful accounts equal to the estimated losses that are expected to be incurred in their collection. The allowance is based on historical collection experience and a review by management of the current status of the existing promises to give and grants receivable.

Conditional promises to give and grants receivable are recognized when the conditions on which they depend are substantially met.

# E. Property and Equipment.

Property and equipment are stated at cost for purchased assets and at fair value on the date of the gift for donated assets. Property and equipment are capitalized if the life is expected to be greater than one year and if the cost exceeds \$1,000. Depreciation is calculated using the straight-line method over estimated useful lives of the assets, which range from three to thirty-nine years. Depreciation expense totaled \$91,852 and \$90,550, for the years ended September 30, 2018 and 2017, respectively.

The Foundation reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used, and gifts of cash or other assets that must be used to acquire long-lived assets, are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

#### NOTES TO FINANCIAL STATEMENTS

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# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

### F. Investments.

Investments in marketable securities and non-publicly traded companies are stated at fair value based on readily available published values. Donated securities are recorded at their fair value at the date of gift.

### G. Intangible Assets.

Intangible assets are capitalized and stated at cost in accordance with U.S. GAAP. The assets have indefinite lives and are reviewed annually for impairment.

# H. Grant Expenditures.

Grant expenditures and the corresponding grants payable are recognized in the period the grant is approved, provided the grant is not subject to significant future conditions. Conditional grants are recognized as grant expense and as a grant payable in the period in which the grantee meets the terms of the conditions. Grants payable that are expected to be paid in future years are recorded at the present value of expected future payments.

### I. Advertising.

The Foundation expenses advertising costs as incurred. Advertising expense totaled \$132,636 and \$82,616, for the years ended September 30, 2018 and 2017, respectively.

### J. Net Assets.

<u>Unrestricted</u> - Resources of the Foundation that are not restricted by donors or grantors as to use or purpose. These resources include amounts generated from operations, undesignated gifts, and investments in property and equipment.

<u>Temporarily Restricted</u> - Resources that carry a donor-imposed restriction that permits the Foundation to use or expend the donated assets for a specific purpose. The restrictions can be satisfied by the passage of time or by actions of the Foundation.

<u>Permanently Restricted</u> - Resources that carry a donor-imposed restriction that stipulates donated assets be maintained in perpetuity, but may permit the Foundation to use or expend part or all of the income derived from the donated assets.

### NOTES TO FINANCIAL STATEMENTS

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# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

## K. Income Taxes.

The Foundation is an exempt organization under Section 501(c)(3) of the Internal Revenue Code, and is classified as other than a private foundation. It is also exempt from North Carolina income and franchise taxes under the North Carolina Non-Profit Corporation Act. If applicable, penalties and interest assessed by income taxing authorities related to uncertain tax positions are included as management and general expenses in the statements of activities and changes in net assets.

### L. Estimates.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

## **PROMISES TO GIVE**

Promises to give consist of the following at September 30:

|   | 2018         | 2017         |
|---|--------------|--------------|
| Receivable in less than one year                    | \$ 3,074,338 | \$ 2,210,068 |
| Receivable in one to five years                     | 7,292,169    | 2,450,283    |
| Receivable in greater than five years               | 23,000       | 125,396      |
| Total gross promises to give                        | 10,389,507   | 4,785,747    |
| Discount at a rate of 3.02% and 2.60%, respectively | (476,356)    | (124,865)    |
| Allowance for uncollectible promises to give        | (519,479)    | (240,711)    |
|   |              |              |
| Net present value of promises to give               | \$ 9,393,672 | \$ 4,420,171 |

Gross promises to give of \$10,389,507 and \$4,785,747 include \$20,000 and \$40,000 of endowment contributions at September 30, 2018 and 2017, respectively. The endowment promises to give are presented as other assets on the statements of financial position.

The Foundation has been named in a number of wills as a beneficiary and has also been informed of other intentions to give. Such intentions to give are not recorded as promises to give until they become unconditional. The Foundation has also been informed of intentions to give through donor advised funds. In accordance with US GAAP, these funds will be recognized when received.

#### NOTES TO FINANCIAL STATEMENTS

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# **GRANTS RECEIVABLE**

Grants receivable totaled \$1,300,000 and \$4,026,300 for the years ended September 30, 2018 and 2017, respectively.

The Foundation provides an allowance for doubtful accounts equal to the estimated losses that are expected to be incurred in collection. As of September 30, 2018 and 2017, grants receivable were deemed fully collectible by management.

On December 11, 2017, the Foundation received a conditional grant to receive \$400,000 over a two year period. The Foundation can receive up to \$200,000 per year. The funds are conditional on the Foundation raising funds from new donors or incremental funds from existing donors, and progress towards finalizing and implementing the Organizational Data-sharing Plan. The Foundation did not submit the Organization Data-sharing Plan until after year-end, therefore, no receivable is outstanding at September 30, 2018.

On July 9, 2015, the Foundation received a conditional grant to receive \$1,000,000, over a four year period. The Foundation can receive up to \$250,000 per year. The funds are conditional on the donor raising a specified amount. The donor met this condition and the Foundation recognized \$250,000 in revenue for the years ended September 30, 2018 and 2017. All revenue has been recognized under this grant.

# PROPERTY AND EQUIPMENT

Property and equipment consist of the following at September 30:

|                            | 2018            |    | 2017      |
|----------------------------|-----------------|----|-----------|
| Building                   | \$<br>1,850,701 | \$ | 1,850,701 |
| Software and website       | 155,070         |    | 155,070   |
| Furniture and fixtures     | 108,180         |    | 86,507    |
| Office equipment           | 88,603          |    | 76,344    |
|                            | 2,202,554       |    | 2,168,622 |
| Accumulated depreciation   | (345,483)       | ,  | (253,631) |
| Net property and equipment | \$<br>1,857,071 | \$ | 1,914,991 |

### NOTES TO FINANCIAL STATEMENTS

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## **INVESTMENTS**

Investments in marketable securities are stated at fair value and are recorded on the trade or contract date. The estimated value of the marketable securities is based on quoted market prices, except for alternative investments for which quoted market prices are not available. The estimated fair value of alternative investments is based on valuations provided by the external investment managers. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

Investments of the Foundation consist of the following at September 30:

|                                  | 20            | 018           | 2017          |               |  |  |
|----------------------------------|---------------|---------------|---------------|---------------|--|--|
|                                  | Cost          | Market        | Cost          | Market        |  |  |
| Investments at fair value:       |               |               |               |               |  |  |
| Money market funds               | \$ 876,152    | \$ 876,152    | \$ 2,513,030  | \$ 2,513,030  |  |  |
| Equity mutual funds              | 15,960,717    | 14,784,430    | -             | -             |  |  |
| Equity securities                | 2,425,115     | 3,710,092     | 14,746,145    | 18,140,666    |  |  |
| U.S. treasury securities         | -             | -             | 4,036,688     | 4,053,982     |  |  |
| Corporate debt securities        | 8,759,028     | 8,727,247     | 3,569,951     | 3,604,183     |  |  |
| Alternative investments          | 3,793,328     | 3,397,972     | 1,966,290     | 1,733,570     |  |  |
| Mutual funds held under deferred |               |               |               |               |  |  |
| compensation plan:               | 40,364        | 40,364        |               |               |  |  |
|                                  |               |               |               |               |  |  |
| Total investments                | \$ 31,854,704 | \$ 31,536,257 | \$ 26,832,104 | \$ 30,045,431 |  |  |

The following schedule summarizes the investment returns and their classifications in the statements of activities and changes in net assets for the year ended September 30, 2018. Investment income on the statements of activities and changes in net assets for the year ended September 30, 2018, is recorded net of investment fees of \$143,393, and includes earnings from deposits at financial institutions totaling \$116,207.

|                           |    |              | Ί  | emporarily  | Perm       | anently |                 |
|---------------------------|----|--------------|----|-------------|------------|---------|-----------------|
| <u>September 30, 2018</u> | U  | Unrestricted |    | Restricted  | Restricted |         | Total           |
| Investment income         | \$ | 671,905      | \$ | 334,562     | \$         | -       | \$<br>1,006,467 |
| Unrealized losses         |    | (2,357,769)  |    | (1,174,005) |            | -       | (3,531,774)     |
| Realized gains            |    | 3,735,204    |    | 1,859,872   |            |         | <br>5,595,076   |
|                           |    |              |    |             |            |         |                 |
| Total investment return   | \$ | 2,049,340    | \$ | 1,020,429   | \$         |         | \$<br>3,069,769 |
|                           |    |              |    |             |            |         | <br>_           |

#### NOTES TO FINANCIAL STATEMENTS

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## **INVESTMENTS (CONTINUED)**

The following schedule summarizes the investment returns and their classifications in the statements of activities and changes in net assets for the year ended September 30, 2017. Investment income on the statements of activities and changes in net assets for the year ended September 30, 2017, is recorded net of investment fees of \$168,167, and includes earnings from deposits at financial institutions totaling \$32,059.

|    |                 | Τe                 | emporarily   | Perma   | nently  |   |  |
|----|-----------------|--------------------|--|---|---|---|--|
| Ur | restricted      | F                  | Restricted   | Restr   | ricted  |   | Total  |
| \$ | 537,881         | \$                 | 345,696  | \$  | -   | \$  | 883,577  |
|    | 835,830         |                    | 498,287  |   | -   |   | 1,334,117  |
|    | 342,744         |                    | 220,281  |   | -   |   | 563,025  |
|    |                 |                    |  |   |   |   |  |
| \$ | 1,716,455       | \$                 | 1,064,264  | \$  |   | \$  | 2,780,719  |
|    | \( \text{Ur} \) | 835,830<br>342,744 | Unrestricted F \$ 537,881 \$ \$ 835,830 \$ 342,744 | \$ 537,881 \$ 345,696<br>835,830 498,287<br>342,744 220,281 | Unrestricted         Restricted         Restricted           \$ 537,881         \$ 345,696         \$           835,830         498,287         342,744         220,281 | Unrestricted         Restricted         Restricted           \$ 537,881         \$ 345,696         \$ -           835,830         498,287         -           342,744         220,281         - | Unrestricted         Restricted         Restricted           \$ 537,881         \$ 345,696         \$ - \$           835,830         498,287         - 342,744           220,281         342,744 |

## **FAIR VALUE OF ASSETS**

U.S. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It also establishes a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Foundation. Unobservable inputs reflect the Foundation's assumptions about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 - Valuations based on unadjusted quoted prices in active markets for identical assets as of the reporting date.

Level 2 - Valuations based on inputs other than quoted prices, which are either directly or indirectly observable as of the reporting date, are valued at prices for similar assets or liabilities in markets not active, or determined through the use of models or other valuation methodologies.

Level 3 – Pricing inputs are unobservable and include situations where there is little, if any, market activity for the asset. Fair value for these assets is determined using valuation methodologies that consider a range of factors, including but not limited to the price at which the asset was acquired, the nature of the assets, local market conditions, trading values on public exchanges for comparable securities, current and projected operating performance and financing transactions subsequent to the acquisition of the asset. The inputs into the determination of fair value require significant management judgment. Due to the inherent uncertainty of these estimates, these values may differ materially from the values that would have been used had a ready market for these assets existed.

## NOTES TO FINANCIAL STATEMENTS

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# **FAIR VALUE OF ASSETS (CONTINUED)**

The Foundation's investments are classified as Level 1, Level 2, and Level 3.

There were no changes during the years ending September 30, 2018 and 2017, to the Foundation's valuation techniques used to measure asset values on a recurring basis.

The following table summarizes the assets of the Foundation for which fair values are determined on a recurring basis as of September 30, 2018. As required by U.S. GAAP, assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

|   | Level 1       | Level 2    | Level 3      | Total         |
|---|---------------|------------|--------------|---------------|
| Investments at fair value:                    |               |            |              |               |
| Money market funds                            | \$ -          | \$ 876,152 | \$ -         | \$ 876,152    |
| Equity mutual funds                           | 14,784,430    | -          | -            | 14,784,430    |
| Corporate debt securities                     | 8,727,247     | -          | -            | 8,727,247     |
| Equity securities:                            |               |            |              |               |
| Consumer discretionary                        | 270,962       | -          | -            | 270,962       |
| Consumer staples                              | 363,625       | -          | -            | 363,625       |
| Energy  | 221,656       | -          | -            | 221,656       |
| Financials                                    | 824,878       | -          | -            | 824,878       |
| Healthcare                                    | 384,577       | -          | -            | 384,577       |
| Industrials                                   | 689,114       | -          | -            | 689,114       |
| Information technology                        | 460,015       | -          | -            | 460,015       |
| Materials                                     | 247,195       | -          | -            | 247,195       |
| Real estate                                   | 9,040         | -          | -            | 9,040         |
| Telecommunications                            | 165,979       | -          | -            | 165,979       |
| Utilities                                     | 73,051        | -          | -            | 73,051        |
| Alternative investments                       |               |            | 1,202,290    | 1,202,290     |
| Total investments at fair value:              | \$ 27,221,769 | \$ 876,152 | \$ 1,202,290 | \$ 29,300,211 |
| Assets held under deferred compensation plan: |               |            |              |               |
| Equity mutual funds                           | \$ 40,364     | \$ -       | \$ -         | \$ 40,364     |
|   | \$ 27,262,133 | \$ 876,152 | \$ 1,202,290 | \$ 29,340,575 |

The fair value table does not include alternative investments measured using net asset value per share as a practical expedient totaling \$2,195,682.

## NOTES TO FINANCIAL STATEMENTS

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# FAIR VALUE OF ASSETS (CONTINUED)

The following table summarizes the assets of the Foundation for which fair values are determined on a recurring basis as of September 30, 2017. As required by U.S. GAAP, assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

|                            | Level 1       | Level 2       | Level 3    | Total         |  |
|----------------------------|---------------|---------------|------------|---------------|--|
| Investments at fair value: |               |               |            |               |  |
| Money market funds         | \$ -          | \$ 2,513,030  | \$ -       | \$ 2,513,030  |  |
| U. S. Treasury securities  | -             | 4,053,982     | -          | 4,053,982     |  |
| Corporate debt securities  | -             | 3,604,183     | -          | 3,604,183     |  |
| Equity securities:         |               |               |            |               |  |
| Consumer discretionary     | 1,863,792     | -             | -          | 1,863,792     |  |
| Consumer staples           | 1,500,838     | -             | -          | 1,500,838     |  |
| Energy                     | 495,649       | -             | -          | 495,649       |  |
| Equities blend             | 4,384,773     | -             | -          | 4,384,773     |  |
| Financials                 | 1,315,884     | -             | -          | 1,315,884     |  |
| Healthcare                 | 2,268,935     | -             | -          | 2,268,935     |  |
| Industrials                | 1,520,327     | -             | -          | 1,520,327     |  |
| Information technology     | 3,589,299     | -             | -          | 3,589,299     |  |
| Materials                  | 388,553       | -             | -          | 388,553       |  |
| Real estate                | 274,440       | -             | -          | 274,440       |  |
| Telecommunications         | 186,618       | -             | -          | 186,618       |  |
| Utilities                  | 351,558       | -             | -          | 351,558       |  |
| Alternative investments    |               |               | 169,051    | 169,051       |  |
|                            | \$ 18,140,666 | \$ 10,171,195 | \$ 169,051 | \$ 28,480,912 |  |

The fair value table does not include alternative investments measured using net asset value per share as a practical expedient totaling \$1,564,519.

The changes in investments classified as Level 3 are as follows for the years ended September 30, 2018 and 2017:

| Beginning balance on October 1, 2017 | \$<br>169,051   |
|--------------------------------------|-----------------|
| Purchases                            | \$<br>1,000,000 |
| Total realized/unrealized gains      | 33,239          |
| Ending balance on September 30, 2018 | \$<br>1,202,290 |
| Beginning balance on October 1, 2016 | \$<br>-         |
| Purchases                            | 108,530         |
| Total realized/unrealized gains      | 60,521          |
| Ending balance on September 30, 2017 | \$<br>169,051   |

#### NOTES TO FINANCIAL STATEMENTS

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## FAIR VALUE OF ASSETS (CONTINUED)

Gains and losses (realized and unrealized) for Level 3 investments included in revenue for the years ended September 30 are reported as follows:

|   |    | 2018   |    | 2017   |
|---|----|--------|----|--------|
| Total gains and losses included in realized gains on investments and unrealized gains (losses) on investments.            | \$ | 33,239 | \$ | 60,521 |
| on myestments.  | Ψ  | 33,237 | Ψ  | 00,321 |
| Unrealized gains or losses relating to assets held<br>at year-end included in unrealized gains (losses)<br>on investments | \$ | 33,239 | \$ | 60,521 |

There were no realized gains on Level 3 investments for the years ended September 30, 2018 and 2017.

The Foundation's investments include \$169,051 at September 30, 2018 and 2017, of investments in the private equity in a company. The fair value is calculated by using information, techniques, and pricing methods that it determines to be reliable and consistent with its prior practices and customs.

The Foundation's investments include \$509,083 and \$0 at September 30, 2018 and 2017, respectively, of investments in in a fund that includes long and short positions in corporate credit, equities, convertible bonds, asset backed securities, foreign exchange, interest rates, commodities, and related derivatives. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$524,156 and \$0 at September 30, 2018 and 2017, respectively, of investment in a fund that invests primarily in a diversified portfolio of equity securities of foreign companies located in Europe, the Far East and the Pacific Rim. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$228,629 and \$294,679, at September 30, 2018 and 2017, respectively, of investments in a fund that invests substantially all of its assets in privately negotiated mezzanine investment funds. The fair value of the investments in this class has been estimated using the net asset value per share of the investments. The fund consists of private equity, long term, ill-liquid investments. The fund does not offer any liquidity; therefore, there is no redemption frequency or redemption fees.

#### NOTES TO FINANCIAL STATEMENTS

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# FAIR VALUE OF ASSETS (CONTINUED)

The Foundation's investments include \$458,521 and \$520,381, at September 30, 2018 and 2017, respectively, of investments in a fund that invests substantially all of its assets in secondary opportunities to acquire private investment funds on a global basis, with a focus on the United States and Western Europe. The fund seeks capital appreciation primarily through the purchase of secondary interests in mature, high-quality leveraged buyout funds. The fair value of the investments in this fund has been estimated using the underlying portfolio investments as provided by the underlying funds' general partners or managers, adjusted dollar-for-dollar for subsequent capital contributions to, and distributions received from, the underlying funds. Interests in the fund are ill-liquid, and the term period is ten years from the final closing, subject to four one-year extensions. The fund does not offer any liquidity; therefore, there is no redemption frequency or redemption fees.

The Foundation's investments include \$306,249 and \$161,475, at September 30, 2018 and 2017, respectively, of investments in a fund that invests substantially all of its assets in global private equities in medium-to-large industry leading businesses and equity investments in secular growth areas with structural downside protection, limited leverage and low concept or technology risk in the United States, Canada, Europe, and Israel. The fair value of the investments in this class has been estimated using the net asset value per share of the investments. Interests in the fund are ill-liquid and the term period is one year after the termination of the underlying fund.

The Foundation's investments include \$551,625 and \$587,984 at September 30, 2018 and 2017, respectively, of investments in a fund that invests substantially all of its assets in commercial real estate loan portfolios, direct real estate and commercial real estate companies in Europe, North America, and Japan. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$650,658 and \$0 at September 30, 2018 and 2017, respectively, of investments in investees. The underlying investments include equities, fixed-income securities, commodities, interest rate swaps, derivatives, and currency contracts. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

#### NOTES TO FINANCIAL STATEMENTS

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## **ENDOWMENT**

Interpretation of Relevant Law

The Board of Directors of the Foundation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA.

## **ENDOWMENT (CONTINUED)**

In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund,
- 2. The purposes of the Foundation and the donor-restricted endowment fund,
- 3. General economic conditions,
- 4. The possible effect of inflation and deflation,
- 5. The expected total return from income and the appreciation of investments,
- 6. Other resources of the Foundation, and
- 7. The investment policies of the Foundation.

### Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) and board designated funds. The Foundation expects its endowment fund, over time, to provide an average rate of return of approximately 6% in perpetuity. Actual returns in any given year may vary from this amount.

# Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints as managed by the Foundation's Endowment Committee.

#### NOTES TO FINANCIAL STATEMENTS

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## **ENDOWMENT (CONTINUED)**

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a policy of appropriating investment earnings for distribution each year based upon the prior year's investment earnings of the related endowment. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow at a moderate rate. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

## Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that SPMIFA requires to retain as a fund of perpetual duration. As of September 30, 2018 and 2017, the endowment fund was above the required amounts.

Changes in the endowment fund consist of the following during the year ended September 30, 2018:

|                               |               | Temporarily | Permanently   |               |
|-------------------------------|---------------|-------------|---------------|---------------|
|                               | Unrestricted  | Restricted  | Restricted    | Total         |
| Net assets, beginning of year | \$ 16,791,360 | \$ -        | \$ 11,984,148 | \$ 28,775,508 |
| Investment income             | 671,905       | 334,562     | -             | 1,006,467     |
| Net appreciation (realized    |               |             |               |               |
| and unrealized)               | 1,377,435     | 685,867     | -             | 2,063,302     |
| Contributions                 | 4,772,067     | -           | 43,119        | 4,815,186     |
| Transfer                      | (92,054)      | -           | 92,054        | -             |
| Appropriation of assets       |               |             |               |               |
| for expenditure               | (4,081,438)   | (972,763)   | -             | (5,054,201)   |
| Investment fees               | (95,727)      | (47,666)    |               | (143,393)     |
| Net assets, end of year       | \$ 19,343,548 | \$ -        | \$ 12,119,321 | \$ 31,462,869 |

The endowment net asset composition by type of fund as of September 30, 2018, was as follows:

|                                   | Unrestricted       | Temporarily<br>Restricted | Permanently<br>Restricted | Total                       |
|-----------------------------------|--------------------|---------------------------|---------------------------|-----------------------------|
| Donor-restricted Board-designated | \$ -<br>19,343,548 | \$ -<br>-                 | \$ 12,119,321             | \$ 12,119,321<br>19,343,548 |
| Total funds                       | \$ 19,343,548      | \$ -                      | \$ 12,119,321             | \$ 31,462,869               |

Permanently restricted endowment funds noted above exclude endowment promises to give.

# NOTES TO FINANCIAL STATEMENTS

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# **ENDOWMENT (CONTINUED)**

Changes in the endowment fund consist of the following during the year ended September 30, 2017:

|                               |               | Temporarily | Permanently   |               |
|-------------------------------|---------------|-------------|---------------|---------------|
|                               | Unrestricted  | Restricted  | Restricted    | Total         |
| Net assets, beginning of year | \$ 16,750,794 | \$ -        | \$ 11,926,500 | \$ 28,677,294 |
| Investment income             | 537,881       | 345,696     | -             | 883,577       |
| Net appreciation (realized    |               |             |               |               |
| and unrealized)               | 1,118,047     | 718,569     | -             | 1,836,616     |
| Contributions                 | 1,042,755     | -           | 57,648        | 1,100,403     |
| Appropriation of assets       |               |             |               |               |
| for expenditure               | (2,555,745)   | (998,470)   | -             | (3,554,215)   |
| Investment fees               | (102,372)     | (65,795)    |               | (168,167)     |
|                               |               |             |               |               |
| Net assets, end of year       | \$ 16,791,360 | \$ -        | \$ 11,984,148 | \$ 28,775,508 |

Permanently restricted endowment funds noted above exclude endowment promises to give.

The endowment net asset composition by type of fund as of September 30, 2017, was as follows:

|                  |               | Temporarily | Permanently   |               |
|------------------|---------------|-------------|---------------|---------------|
|                  | Unrestricted  | Restricted  | Restricted    | Total         |
| Donor-restricted | \$ 191,895    | \$ -        | \$ 11,984,148 | \$ 12,176,043 |
| Board-designated | 16,599,465    |             |               | 16,599,465    |
| Total funds      | \$ 16,791,360 | \$ -        | \$ 11,984,148 | \$ 28,775,508 |

# **GRANTS PAYABLE**

Grants payable consist of the following at September 30:

| Year Ending September 30,           |                  |
|-------------------------------------|------------------|
| 2019                                | \$<br>19,562,109 |
| 2020                                | 12,152,083       |
| 2021                                | 3,552,084        |
|                                     | _                |
| Total gross grants payable          | 35,266,276       |
| Discount at a rate of 3.02%         | (561,438)        |
|                                     |                  |
| Net present value of grants payable | \$<br>34,704,838 |
|                                     |                  |

#### NOTES TO FINANCIAL STATEMENTS

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## LINE OF CREDIT

In July 2015, the Foundation obtained a line of credit for \$5,000,000 with a financial institution, secured by the Foundation's investment portfolio, to assist in covering operating expenses. The interest rate on the outstanding balance at September 30, 2017 was 2.24% and accrued interest totaled \$64,142. In July 2018, the outstanding balance on the line of credit and accrued interest was paid.

### **RETIREMENT PLAN**

For the year ended September 30, 2017, the Foundation offered a simple IRA plan for its eligible employees. In 2018, the Foundation established a 401(k) plan. Employees are eligible under this plan after 90 days of service. The Foundation matches up to 3% of each participating employee's compensation, and 50% of the next 2% of each participating employee's compensation. Employees are vested immediately in their contributions plus actual earnings thereon. Vesting in the Foundation's contribution portion of their accounts plus actual earnings thereon is based on years of continuous service. A participant is 20% vested after two years of credited service, and vests an additional 20% per year thereafter. After six years of credited service, participants are vested 100% in employer contributions. The expense was \$111,726 and \$52,988, for the years ended September 30, 2018 and 2017, respectively.

On January 1, 2018, the Foundation established a non-qualified deferred compensation plan covering key employees, which provides for payments upon termination of service, retirement, death, or disability. Participants 100% vest at the later of 5 years of service or termination of employment. The amount in the plan totaled \$40,364 at September 30, 2018.

## **RELATED PARTY TRANSACTIONS**

Members of the Board of Directors and management of the Foundation make contributions for the support of general operations and the Foundation's programs. The Foundation received contributions from related parties totaling \$14,226,006 and \$6,841,300, at September 30, 2018 and 2017, respectively. The Foundation had outstanding related party promises to give of \$6,510,627 and \$1,522,068, at September 30, 2018 and 2017, respectively.

The Foundation assisted in the establishment of The V Foundation Canada/La Foundation V ("La Foundation V"), a Canadian nonprofit organization, whose goals and objectives are identical to those of The V Foundation. The Foundation is related to La Foundation V through common control through the Board of Directors.

#### NOTES TO FINANCIAL STATEMENTS

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## **OPERATING LEASES**

The Foundation leased a postage machine under an operating lease agreement at \$162 a month, which expired during 2018. The Foundation entered into a new operating lease agreement for a postage machine in January 2018 at \$188 a month, expiring in March 2023.

The Foundation entered into a lease agreement for a copy machine in October of 2017 at \$1,151 a month, expiring in September 2022.

In July 2015, the Foundation leased online fundraising and marketing software under an operating lease agreement, with quarterly payments of \$23,216, which expired in July 2018. The Foundation renewed this lease agreement in July 2018, with quarterly payments of \$22,034, expiring in July 2021.

Rent expense for the Foundation under these lease agreements totaled \$103,627 and \$99,756, for the years ended September 30, 2018 and 2017, respectively.

Total minimum lease payments under the existing lease agreements are as follows:

| Year Ending September 30,    |               |
|------------------------------|---------------|
| 2019                         | \$<br>104,205 |
| 2020                         | 104,205.00    |
| 2021                         | 82,171.00     |
| 2022                         | 16,068.00     |
| 2023                         | <br>1,316.00  |
|                              |               |
| Total minimum lease payments | \$<br>307,965 |

### **SUPPORTING ORGANIZATION**

Effective September 21, 2015, a supporting organization, Don't Ever Give Up, Inc. ("Organization") was formed for the purpose of supporting and/or benefitting The V Foundation and to help carry out the purpose of The V Foundation. The managing and coordinating of all special events of the Foundation were transferred to the Organization during the year ended September 30, 2017. Monies raised by the Organization are granted to the Foundation.

The Foundation recognized \$6,000,000 and \$6,676,300 in contributions from the Organization for the years ended September 30, 2018 and 2017, respectively. The Organization reimbursed the Foundation for shared costs including facilities, personnel, and administrative expenses totaling \$589,403 and \$653,132 for the years ended September 30, 2018 and 2017, respectively. The Organization owed the Foundation \$40,875 and \$1,414,591 at September 30, 2018 and 2017, respectively, for grants and shared costs. The Foundation owed the Organization \$133,700 and \$155,755 at September 30, 2018 and 2017, respectively.

#### NOTES TO FINANCIAL STATEMENTS

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## **CONCENTRATIONS**

Promises to give are from individuals throughout the United States and abroad. A substantial portion of the Foundation's support and revenue is derived from donor promises to give and grants awarded to the Foundation. One donor represents approximately 48% of the outstanding gross promises to give at September 30, 2018, and four donors represent approximately 28% of the outstanding gross promises to give at September 30, 2017. One grantor represents approximately 77% of outstanding gross grants receivable at September 30, 2018 and two grantors represent 89% of gross grants receivable at September 30, 2017. One customer represented 83% of accounts receivable for the year ended September 30, 2018.

One special event provided 100% of net proceeds of the Foundation's total special events revenue, net of expenses for the year ended September 30, 2017.

# **TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets consist of the following at September 30:

|   | 2018 |            | 2017             |
|---|------|------------|------------------|
| Purpose restriction:                    |      |            | _                |
| Various cancer programs                 | \$   | 1,626,727  | \$<br>7,151,506  |
| Gastric Cancer Fund                     |      | 666,588    | 493,316          |
| Kay Yow Foundation                      |      | 283,036    | 479,296          |
| Geno's Cancer Team                      |      | 191,322    | 191,322          |
| Richard F. Jones Memorial Fund          |      | 70,045     | 68,985           |
| Tamar Goodfellow Fund                   |      | 68,693     | 62,026           |
| Garry Betty Foundation                  |      | 17,282     | 17,029           |
| Ewing's Sarcoma Foundation              |      | 1,704      | 1,704            |
|   |      | 2,925,397  | 8,465,184        |
| Time restriction:                       |      |            |                  |
| General                                 |      | 9,715,574  | <br>7,451,046    |
| Total temporarily restricted net assets | \$   | 12,640,971 | \$<br>15,916,230 |

## PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets represent contributions made by donors who have restricted the use of their contributions to provide funding for the V Foundation Endowment Fund ("Fund"). The Fund has been established to provide funding for the operations of the Foundation from the earnings on restricted assets. Permanently restricted net assets totaled \$12,138,321 and \$12,114,202, at September 30, 2018 and 2017, respectively.

#### NOTES TO FINANCIAL STATEMENTS

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# NET ASSETS RELEASED FROM RESTRICTION

Temporarily restricted net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors. The amounts released during the years ended September 30, 2018 and 2017, were as follows:

|  | 2018 |            | <br>2017        |
|--|------|------------|-----------------|
| Purpose restriction:                             |      | _          | _               |
| Various cancer programs                          | \$   | 5,527,986  | \$<br>2,953,069 |
| General operations                               |      | 972,763    | 998,470         |
| Gastric Cancer Foundation                        |      | 519,972    | 458,444         |
| Kay Yow Foundation                               |      | 449,985    | 242,962         |
| Garry Betty Fund                                 |      | 7          | 8               |
| Ewing's Sarcoma Foundation                       |      |            | <br>16          |
|  |      | 7,470,713  | 4,652,969       |
| Time restriction:                                |      |            |                 |
| General  |      | 11,503,193 | 5,036,327       |
| Total temporarily restricted net assets released | \$   | 18,973,906 | \$<br>9,689,296 |

# **DONATED SERVICES**

The Foundation recognizes donated services that create or enhance non-financial assets or that require specialized skills, and would typically need to be purchased if not provided by donation. The Foundation received donated website services totaling \$22,468 which are included in contributions and gifts for the year ended September 30, 2018. No services meeting these requirements for recognition in the financial statements were received during the years ended September 30, 2017; however, a number of persons have donated a significant amount of time and services to the Foundation's operations.

## **FUNCTIONAL ALLOCATION OF EXPENSES**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and changes in net assets. Accordingly, certain indirect costs have been allocated between the programs and supporting services benefited based on management's estimates.

## **SUBSEQUENT EVENTS**

Management has evaluated subsequent events for recognition or disclosure through February 13, 2019, the date the financial statements were available to be issued. Management did not identify any events that occurred subsequent to year-end that require disclosure in the financial statements.

ADDITIONAL INFORMATION

## SCHEDULES OF FUNCTIONAL EXPENSES

SCHEDULE 1

# For the Years Ended September 30, 2018 and 2017

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|                                    | 2018          |              |              |               |               |
|------------------------------------|---------------|--------------|--------------|---------------|---------------|
|                                    | Program       | Management   |              |               |               |
|                                    | Services      | and General  | Fundraising  | Totals        | Totals        |
| Grant expense                      | \$ 26,136,354 | \$ -         | \$ -         | \$ 26,136,354 | \$ 23,257,280 |
| Salaries                           | 814,853       | 552,890      | 841,348      | 2,209,091     | 2,034,921     |
| Employee benefits                  | 213,640       | 144,957      | 220,586      | 579,183       | 475,585       |
| Charity partner support expense    | 230,834       | -            | -            | 230,834       | 172,315       |
| Postage and shipping               | 74,351        | 50,448       | 76,769       | 201,568       | 57,513        |
| Computer maintenance               | 73,479        | 49,856       | 75,868       | 199,203       | 194,135       |
| Printing and copying               | 72,547        | 49,224       | 74,906       | 196,677       | 234,419       |
| Travel related expenses            | 60,699        | 41,186       | 62,673       | 164,558       | 170,419       |
| Payroll taxes                      | 57,019        | 38,689       | 58,873       | 154,581       | 145,657       |
| Bank service charges               | 54,308        | 36,848       | 56,073       | 147,229       | 135,279       |
| Advertising                        | 48,925        | 33,196       | 50,515       | 132,636       | 82,616        |
| Depreciation                       | 33,881        | 22,989       | 34,982       | 91,852        | 90,550        |
| Professional fees                  | 13,951        | 67,847       | 9,668        | 91,466        | 121,103       |
| Miscellaneous                      | 25,349        | 17,200       | 26,173       | 68,722        | 65,085        |
| V Scholar summit                   | 64,228        | -            | -            | 64,228        | 75,454        |
| Occupancy expenses                 | 21,138        | 14,342       | 21,825       | 57,305        | 58,641        |
| Direct fundraising expenses        | -             | -            | 41,018       | 41,018        | 87,856        |
| Insurance                          | 7,053         | 4,786        | 7,283        | 19,122        | 19,853        |
| Scientific advisory board expenses | 16,382        | -            | -            | 16,382        | 13,523        |
| Sales tax                          | 5,824         | 3,952        | 6,013        | 15,789        | 9,922         |
| Office supplies                    | 1,440         | 978          | 1,488        | 3,906         | 20,896        |
| Board expenses                     | 1,076         | 731          | 1,112        | 2,919         | 2,509         |
|                                    | \$ 28,027,331 | \$ 1,130,119 | \$ 1,667,173 | \$ 30,824,623 | \$ 27,525,531 |

# SCHEDULES OF FUNCTIONAL EXPENSES

**SCHEDULE 1** 

# For the Years Ended September 30, 2018 and 2017

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|                                    |               | 8            |              |               |
|------------------------------------|---------------|--------------|--------------|---------------|
|                                    | Program       | Management   |              |               |
|                                    | Services      | and General  | Fundraising  | Totals        |
| Grant expense                      | \$ 23,257,280 | \$ -         | \$ -         | \$ 23,257,280 |
| Salaries                           | 749,250       | 566,160      | 719,511      | 2,034,921     |
| Employee benefits                  | 175,109       | 132,318      | 168,158      | 475,585       |
| Charity partner support expense    | 172,315       | -            | -            | 172,315       |
| Postage and shipping               | 21,176        | 16,001       | 20,336       | 57,513        |
| Computer maintenance               | 71,479        | 54,013       | 68,643       | 194,135       |
| Printing and copying               | 86,312        | 65,221       | 82,886       | 234,419       |
| Travel related expenses            | 62,748        | 47,414       | 60,257       | 170,419       |
| Payroll taxes                      | 53,630        | 40,525       | 51,502       | 145,657       |
| Bank service charges               | 49,809        | 37,638       | 47,832       | 135,279       |
| Advertising                        | 30,418        | 22,986       | 29,212       | 82,616        |
| Depreciation                       | 33,340        | 25,193       | 32,017       | 90,550        |
| Professional fees                  | 23,994        | 92,383       | 4,726        | 121,103       |
| Miscellaneous                      | 23,964        | 18,108       | 23,013       | 65,085        |
| V Scholar summit                   | 75,454        | -            | -            | 75,454        |
| Occupancy expenses                 | 21,591        | 16,315       | 20,735       | 58,641        |
| Direct fundraising expenses        | -             | -            | 87,856       | 87,856        |
| Insurance                          | 7,309         | 5,524        | 7,020        | 19,853        |
| Scientific advisory board expenses | 13,523        | -            | -            | 13,523        |
| Sales tax                          | 3,653         | 2,761        | 3,508        | 9,922         |
| Office supplies                    | 7,694         | 5,814        | 7,388        | 20,896        |
| Board expenses                     | 924           | 698          | 887          | 2,509         |
|                                    | \$ 24,940,972 | \$ 1,149,072 | \$ 1,435,487 | \$ 27,525,531 |