Cary, North Carolina

# AUDITED FINANCIAL STATEMENTS

FOR THE YEARS ENDED SEPTEMBER 30, 2019 AND 2018



# **CONTENTS**

		<u>PAGES</u>
Independer	nt Auditor's Report	2-3
Exhibits:		
"A"	Statements of Financial Position	4
"B"	Statements of Activities and Changes in Net Assets	5-6
"C"	Statements of Cash Flows	7
"D"	Statements of Functional Expenses	8-9
Notes to Fi	inancial Statements	10-28

Carla G. Daniel, EA
Andrea W. Eason, CPA, CGMA
Robin H. McDuffie, CPA, CGMA
M. Neely McLaughlin, CPA, MBA, CGMA
Joan C. Pharr, CPA, CGMA
Deetra B. Watson, CPA, CGMA



MEMBERS: American Institute of Certified Public Accountants

North Carolina Association of Certified Public Accountants

## **INDEPENDENT AUDITOR'S REPORT**

Page 1 of 2

Board of Directors The V Foundation Cary, North Carolina

## Report on the Financial Statements

We have audited the accompanying financial statements of The V Foundation (a nonprofit organization), which comprise the statements of financial position as of September 30, 2019 and 2018, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Correction of an Error

As discussed in the notes to the financial statements, the 2017 and 2018 financial statements have been restated to correct a misstatement that resulted in the overstatement of net assets without donor restrictions and the understatement of net assets with donor restrictions. Our opinion is not modified with respect to this matter.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The V Foundation as of September 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Blackman & Sloop

Chapel Hill, North Carolina February 19, 2020

## STATEMENTS OF FINANCIAL POSITION

## EXHIBIT A

## September 30, 2019 and 2018

## **ASSETS**

<u>A</u>	<u>55E15</u>	2010
CURDENIE ACCETO	2019	2018
CURRENT ASSETS:	\$ 22,060,210	¢ 20 219 161
Cash and cash equivalents Accounts receivable	\$ 22,960,219 792,245	\$ 29,318,161 726,562
Accounts receivable - Don't Ever Give Up	93,575	40,875
Promises to give, net	2,738,649	2,920,617
Grants receivable	766,834	1,300,000
Grants receivable - Don't Ever Give Up	7,054,518	1,300,000
Interest receivable	18,767	17,671
Prepaid expenses	135,241	63,863
r repaid expenses	133,241	03,803
TOTAL CURRENT ASSETS	34,560,048	34,387,749
PROPERTY AND EQUIPMENT, NET	1,814,214	1,857,071
OTHER ASSETS:		
Investments	35,014,646	31,495,893
Assets held under deferred compensation plan	145,850	40,364
Promises to give, net	4,878,417	6,473,055
Intangible assets	50,000	50,000
TOTAL OTHER ASSETS	40,000,012	20.050.212
TOTAL OTHER ASSETS	40,088,913	38,059,312
TOTAL ASSETS	\$ 76,463,175	\$ 74,304,132
LIABILITIES	AND NET ASSETS	
CURRENT LIABILITIES:		
Accounts payable and accrued expenses	\$ 81,602	\$ 193,986
Accrued payroll and related liabilities	294,478	142,708
Due to Don't Ever Give Up	193,294	133,700
Deferred revenue	21,823	-
Deferred rent	3,277	_
Grants payable	26,224,428	19,562,109
		· · · · · · · · · · · · · · · · · · ·
TOTAL CURRENT LIABILITIES	26,818,902	20,032,503
LONG-TERM LIABILITIES:		
Grants payable, net	9,839,759	15,142,729
TOTAL LIABILITIES	36,658,661	35,175,232
NET ASSETS:		
Without donor restrictions:		
Board designated	22,088,164	19,433,412
Undesignated	(15,493,454)	(6,042,290)
	6,594,710	13,391,122
With donor restrictions	33,209,804	25,737,778
TOTAL NET ASSETS	39,804,514	39,128,900
TOTAL LIABILITIES AND NET ASSETS	\$ 76,463,175	\$ 74,304,132

## STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

**EXHIBIT B** 

# For the Years Ended September 30, 2019 and 2018

Page 1 of 2

	2019			2018	
	Without Donor Restrictions	With Donor Restrictions			
OPERATING REVENUE:					
Contributions and gifts	\$ 17,616,694	\$ 14,204,436	\$ 31,821,130	\$ 33,237,013	
Royalties	143,247		143,247	128,904	
	17,759,941	14,204,436	31,964,377	33,365,917	
Net assets released from restrictions	7,099,219	(7,099,219)			
TOTAL OPERATING REVENUE	24,859,160	7,105,217	31,964,377	33,365,917	
OPERATING EXPENSES:					
Program services	28,596,881	-	28,596,881	26,891,593	
Supporting services:					
Management and general	2,176,031	-	2,176,031	1,991,114	
Fundraising expenses	2,152,853		2,152,853	1,941,916	
Total supporting services	4,328,884	-	4,328,884	3,933,030	
TOTAL OPERATING EXPENSES	32,925,765		32,925,765	30,824,623	
OPERATING REVENUE IN EXCESS OF					
OPERATING EXPENSES	(8,066,605)	7,105,217	(961,388)	2,541,294	
NONOPERATING REVENUE (EXPENSES):					
Net investment income	1,228,778	360,060	1,588,838	3,042,583	
Rental Income	52,747	-	52,747	24,000	
(Loss) recovery from bad debts	(11,332)	6,749	(4,583)	(1,297,115)	
TOTAL NONROPERATING EXPENSES	1,270,193	366,809	1,637,002	1,769,468	
CHANGES IN NET ASSETS	(6,796,412)	7,472,026	675,614	4,310,762	
NET ASSETS - BEGINNING OF YEAR -					
AS RESTATED	13,391,122	25,737,778	39,128,900	34,818,138	
NET ASSETS - END OF YEAR	\$ 6,594,710	\$ 33,209,804	\$ 39,804,514	\$ 39,128,900	

## STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

EXHIBIT B

## For the Years Ended September 30, 2019 and 2018

Page 2 of 2

		2018	
	Without Donor	With Donor	
	Restrictions	Restrictions	Totals
OPERATING REVENUE:			
Contributions and gifts	\$ 17,461,929	\$ 15,775,084	\$ 33,237,013
Royalties	128,904		128,904
	17,590,833	15,775,084	33,365,917
Net assets released from restrictions	18,699,906	(18,699,906)	
TOTAL OPERATING REVENUE	36,290,739	(2,924,822)	33,365,917
OPERATING EXPENSES:			
Program services	26,891,593	-	26,891,593
Supporting services:			
Management and general	1,991,114	-	1,991,114
Fundraising expenses	1,941,916	<u> </u>	1,941,916
Total supporting services	3,933,030		3,933,030
TOTAL OPERATING EXPENSES	30,824,623		30,824,623
OPERATING REVENUE IN EXCESS OF			
OPERATING EXPENSES	5,466,116	(2,924,822)	2,541,294
NONOPERATING REVENUE (EXPENSES):			
Investment income, net of fees	2,069,820	972,763	3,042,583
Rental Income	24,000	-	24,000
(Loss) recovery from bad debts	1,042	(1,298,157)	(1,297,115)
TOTAL NONOPERATING EXPENSES	2,094,862	(325,394)	1,769,468
CHANGES IN NET ASSETS	7,560,978	(3,250,216)	4,310,762
NET ASSETS - BEGINNING OF YEAR			
AS RESTATED	5,830,144	28,987,994	34,818,138
NET ASSETS - END OF YEAR			
AS RESTATED	\$ 13,391,122	\$ 25,737,778	\$ 39,128,900

EXHIBIT C

22,468

#### THE V FOUNDATION

#### STATEMENTS OF CASH FLOWS

#### For the Years Ended September 30, 2019 and 2018

CASH FLOWS FROM OPERATING ACTIVITIES: 2019 2018 675,614 \$ 4,310,762 Changes in net assets Adjustments to reconcile changes in net assets to net cash used in operating activities: Depreciation 86,870 91,852 3,531,774 Unrealized (gain) loss on investments (286,429)Realized loss (gain) on investments 313,794 (5,595,076)Contributions restricted in perpetuity (23,119)Increase (decrease) in cash arising from changes in assets and liabilities: Accounts receivable (65,683)(647,503)Accounts receivable - Don't Ever Give Up 97,416 (52,700)Promises to give, net 1,776,606 (4,993,501)Grants receivable, net 533,166 1,450,000 Grants receivable - Don't Ever Give Up (7,054,518)1,276,300 Interest receivable (1,096)(17,671)Prepaid expenses (71,378)(44,949)Assets held under deferred compensation plan (105,486)(40,364)Accounts payable and accrued expenses (112,384)78,249 Accrued payroll and related liabilities 151,770 5,809 Due to Don't Ever Give Up 59,594 (22,055)Deferred revenue 21,823 Deferred rent 3,277 Grants payable, net 1,359,349 182,083 NET CASH USED IN OPERATING ACTIVITIES (2,767,811)(359,993)CASH FLOWS FROM INVESTING ACTIVITIES: (44,013)Acquisition of property and equipment (33.932)Purchases of investments (9,584,659)(36,612,249)Sales of investments 6,038,541 37,225,089 NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES (3,590,131)578,908 CASH FLOWS FROM FINANCING ACTIVITIES: Payment on line of credit (1,800,000)Collections on endowment promises to give 20,000 Contributions restricted in perpetuity 23,119 NET CASH USED IN FINANCING ACTIVITIES (1,756,881)NET DECREASE IN CASH AND CASH EQUIVALENTS (6,357,942)(1,537,966)CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 29,318,161 30,856,127 CASH AND CASH EQUIVALENTS - END OF YEAR \$ 22,960,219 \$ 29,318,161 SUPPLEMENTAL DISCLOSURE: Noncash contributions: Donated securities 766,146 788,468

Donated services

## STATEMENTS OF FUNCTIONAL EXPENSES

EXHIBIT D

## For the Years Ended September 30, 2019 and 2018

Page 1 of 2

	2019				2018
	Program	Management			
	Services	and General	Fundraising	Totals	Totals
Grant expense	\$ 27,744,382	\$ -	\$ -	\$ 27,744,382	\$ 26,136,354
Salaries	326,430	875,974	1,132,132	2,334,536	2,209,091
Employee benefits	77,969	230,266	254,856	563,091	579,183
Printing and copying	-	179,657	97,638	277,295	196,677
Professional fees	-	123,840	118,143	241,983	91,466
Charity partner support expense	240,288	-	-	240,288	230,834
Travel related expenses	16,004	75,605	135,756	227,365	164,558
Computer maintenance	14,145	140,958	45,906	201,009	199,203
Bank service charges	-	139,079	35,021	174,100	147,229
Payroll taxes	24,102	58,735	82,243	165,080	154,581
Advertising	-	87,946	50,868	138,814	132,636
Postage and shipping	18	75,364	37,682	113,064	201,568
Direct fundraising expenses	-	-	106,162	106,162	41,018
Occupancy expenses	9,919	64,196	16,049	90,164	57,305
Depreciation	9,555	61,852	15,463	86,870	91,852
Scientific advisory board expenses	62,050	-	-	62,050	16,382
V Scholar summit	60,824	-	-	60,824	64,228
Miscellaneous	10,623	11,677	4,420	26,720	68,722
Sales tax	176	14,823	9,698	24,697	15,789
Board expenses	-	14,782	3,695	18,477	2,919
Insurance	-	14,047	3,511	17,558	19,122
Office supplies	396	7,230	3,610	11,236	3,906
Bad debt expense		4,583		4,583	1,297,115
	28,596,881	2,180,614	2,152,853	32,930,348	32,121,738
Less bad debt expense		(4,583)		(4,583)	(1,297,115)
Total functional expenses	\$ 28,596,881	\$ 2,176,031	\$ 2,152,853	\$ 32,925,765	\$ 30,824,623

## STATEMENTS OF FUNCTIONAL EXPENSES

**EXHIBIT D** 

## For the Years Ended September 30, 2019 and 2018

Page 2 of 2

	2018				
	Program	Management			
	Services	and General	Fundraising	Totals	
Grant expense	\$ 26,136,354	\$ -	\$ -	\$ 26,136,354	
Salaries	290,627	812,162	1,106,302	2,209,091	
Employee benefits	76,631	217,263	285,289	579,183	
Printing and copying	-	127,795	68,882	196,677	
Professional fees	-	71,523	19,943	91,466	
Charity partner support expense	230,834	-	-	230,834	
Travel related expenses	9,874	47,765	106,919	164,558	
Computer maintenance	5,593	149,461	44,149	199,203	
Bank service charges	(4,800)	121,159	30,870	147,229	
Payroll taxes	16,575	60,507	77,499	154,581	
Advertising	3,242	84,539	44,855	132,636	
Postage and shipping	11	132,020	69,537	201,568	
Direct fundraising expenses	-	-	41,018	41,018	
Occupancy expenses	6,304	40,801	10,200	57,305	
Depreciation	10,103	65,399	16,350	91,852	
Scientific advisory board expenses	16,382	-	-	16,382	
V Scholar summit	64,228	-	-	64,228	
Miscellaneous	20,880	35,273	12,569	68,722	
Sales tax	8,663	4,916	2,210	15,789	
Board expenses	-	2,335	584	2,919	
Insurance	-	15,298	3,824	19,122	
Office supplies	92	2,898	916	3,906	
Bad debt expense		1,297,115		1,297,115	
	26,891,593	3,288,229	1,941,916	32,121,738	
Less bad debt expense		(1,297,115)		(1,297,115)	
Total functional expenses	\$ 26,891,593	\$ 1,991,114	\$ 1,941,916	\$ 30,824,623	

### NOTES TO FINANCIAL STATEMENTS

Page 1 of 19

## **NATURE OF ACTIVITIES**

The V Foundation (the "Foundation") was incorporated on February 12, 1993, as a nonprofit charitable organization dedicated to saving lives by helping to find a cure for cancer. The Foundation's mission is to generate broad based support for cancer research and create an urgent awareness among all Americans of the importance of the war against cancer. The Foundation accomplishes its mission through advocacy, education, fundraising, and philanthropy.

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES

## A. Basis of Accounting.

The Foundation's financial statements are presented on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Accordingly, revenues and support are recognized when earned, and expenses are recognized when the obligation is incurred.

The Foundation reports gifts of cash and other assets as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions.

## B. Cash and Cash Equivalents.

Cash and cash equivalents consist of monies on deposit at financial institutions and other highly liquid investments with maturities of three months or less excluding monies maintained in the endowment investment fund. At times, the Foundation places deposits with high-quality financial institutions that may be in excess of federally insured amounts. The Foundation has not experienced any financial loss related to such deposits.

### C. Accounts Receivable.

Accounts receivable are carried at their net realizable value. The Foundation provides an allowance for doubtful accounts equal to the estimated losses that are expected to be incurred in their collection. The allowance is based on historical collection experience and a review by management of the current status of the existing receivables. As of September 30, 2019 and 2018, all accounts receivable were deemed collectible by management.

### NOTES TO FINANCIAL STATEMENTS

Page 2 of 19

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

#### D. Promises to Give and Grants Receivable.

Unconditional promises to give and grants receivable are recognized as support and assets in the period received. Unconditional promises to give and grants receivable that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give and grants receivable that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The Foundation provides an allowance for doubtful accounts equal to the estimated losses that are expected to be incurred in their collection. The allowance is based on historical collection experience and a review by management of the current status of the existing promises to give and grants receivable.

Conditional promises to give and grants receivable are recognized when the conditions on which they depend are substantially met.

## E. Property and Equipment.

Property and equipment are stated at cost for purchased assets and at fair value on the date of the gift for donated assets. Property and equipment are capitalized if the life is expected to be greater than one year and if the cost exceeds \$1,000. Depreciation is calculated using the straight-line method over estimated useful lives of the assets, which range from three to thirty-nine years.

The Foundation reports gifts of land, buildings, and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used, and gifts of cash or other assets that must be used to acquire long-lived assets, are reported as support with donor restrictions.

## F. Investments.

Investments in marketable securities and non-publicly traded companies are stated at fair value based on readily available published values. Donated securities are recorded at their fair value at the date of gift. Net investment return is reported in the statements of activities and changes in net assets and consists of interest and dividend income, realized and unrealized gains and losses, less investment expenses.

## G. Intangible Assets.

Intangible assets are capitalized and stated at cost in accordance with U.S. GAAP. The assets have indefinite lives and are reviewed annually for impairment.

### NOTES TO FINANCIAL STATEMENTS

Page 3 of 19

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

## H. Grant Expense.

Grant expense and the corresponding grants payable are recognized in the period the grant is approved, provided the grant is not subject to significant future conditions. Conditional grants are recognized as grant expense and as a grant payable in the period in which the grantee meets the terms of the conditions. Grants payable that are expected to be paid in future years are recorded at the present value of expected future payments.

## I. Advertising.

The Foundation expenses advertising costs as incurred. Advertising expense totaled \$138,814 and \$132,636, for the years ended September 30, 2019 and 2018, respectively.

#### J. Net Assets.

Net assets and operating revenue are classified based on the existence or absence of donor or grantorimposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Net Assets Without Donor Restrictions</u> - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. These resources include amounts generated from operations, undesignated gifts, and investments in property and equipment.

<u>Net Assets With Donor Restrictions</u> - Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### K. Income Taxes.

The Foundation is an exempt organization under Section 501(c)(3) of the Internal Revenue Code, and is classified as other than a private foundation. It is also exempt from North Carolina income and franchise taxes under the North Carolina Non-Profit Corporation Act. If applicable, penalties and interest assessed by income taxing authorities related to uncertain tax positions are included as miscellaneous expenses in the statements of activities and changes in net assets.

### L. Estimates.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

### NOTES TO FINANCIAL STATEMENTS

Page 4 of 19

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

## M. New Accounting Pronouncement.

In August 2016, The Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities.* The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Foundation has implemented ASU 2016-14 and adjusted the presentation of the accompanying financial statements accordingly.

## **LIQUIDITY AND AVAILABILITY**

The following represents the Foundation's current financial assets at September 30, 2019:

Liquid current financial assets:		
Cash and cash equivalents	\$	22,960,219
Accounts receivable		792,245
Accounts receivable - Don't Ever Give Up		93,575
Promises to give, net		2,738,649
Grants receivable		766,834
Grants receivable - Don't Ever Give Up		7,054,518
Interest receivable		18,767
		34,424,807
Less amounts unavailable for general expenditures		
within one year, due to:		
Restrictions by donors - time and specific cancer research		(3,077,502)
Designated for general research		(27,524,387)
		(30,601,889)
Financial assets available to meet cash needs for	4	
general expenditures within one year	\$	3,822,918

The Foundation's programs are supported by contributions with and without donor restrictions. Donors include corporations, foundations, and individuals. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Foundation must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditures within one year. As part of the Foundation's liquidity management, it structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Management feels there are sufficient assets available for general expenditure.

### NOTES TO FINANCIAL STATEMENTS

Page 5 of 19

## **LIQUIDITY AND AVAILABILITY (CONTINUED)**

In addition to having financial assets available to meet general expenditures over the next twelve months, the Foundation operates with a balanced budget and anticipates collecting sufficient revenue during the year to cover general expenditures.

The Foundation has \$22,088,164 of board-designated assets. Board-designated assets are invested for long-term appreciation and current income but remain available and may be spent on general expenditures at the discretion of the Board.

## **PROMISES TO GIVE**

Promises to give consist of the following at September 30:

2019		2018
\$ 2,882,783	\$	3,074,338
5,368,961		7,292,169
6,000		23,000
8,257,744		10,389,507
(228,480)		(476,356)
(412,198)		(519,479)
\$ 7,617,066	\$	9,393,672
\$	\$ 2,882,783 5,368,961 6,000 8,257,744 (228,480) (412,198)	\$ 2,882,783 \$ 5,368,961 6,000 8,257,744 (228,480) (412,198)

Gross promises to give of \$8,257,744 and \$10,389,507, include \$0 and \$20,000 of endowment contributions at September 30, 2019 and 2018, respectively. The endowment promises to give are presented as other assets on the statements of financial position.

The Foundation has been named in a number of wills as a beneficiary and has also been informed of other intentions to give. Such intentions to give are not recorded as promises to give until they become unconditional. The Foundation has also been informed of intentions to give through donor advised funds. In accordance with US GAAP, these funds will be recognized when received.

### **GRANTS RECEIVABLE**

Grants receivable totaled \$7,821,352 and \$1,300,000, for the years ended September 30, 2019 and 2018, respectively.

The Foundation provides an allowance for doubtful accounts equal to the estimated losses that are expected to be incurred in collection. As of September 30, 2019 and 2018, grants receivable were deemed fully collectible by management.

### NOTES TO FINANCIAL STATEMENTS

Page 6 of 19

## **GRANTS RECEIVABLE (CONTINUED)**

On December 11, 2017, the Foundation received a conditional grant to receive \$400,000 over a two year period. The Foundation can receive up to \$200,000 per year. The funds are conditional on the Foundation raising funds from new donors or incremental funds from existing donors, and progress towards finalizing and implementing the Organizational Data-sharing Plan. The Foundation recognized the grant in full during the year ended September 30, 2019.

## PROPERTY AND EQUIPMENT

Property and equipment consist of the following at September 30:

	2019	 2018
Building	\$ 1,856,839	\$ 1,850,701
Software and website	155,070	155,070
Furniture and fixtures	90,726	108,180
Office equipment	56,332	88,603
Leasehold improvements	15,000	_
	2,173,967	2,202,554
Accumulated depreciation	(359,753)	(345,483)
Net property and equipment	\$ 1,814,214	\$ 1,857,071

### FAIR VALUE OF ASSETS

U.S. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It also establishes a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Foundation. Unobservable inputs reflect the Foundation's assumptions about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 - Valuations based on unadjusted quoted prices in active markets for identical assets as of the reporting date.

Level 2 - Valuations based on inputs other than quoted prices, which are either directly or indirectly observable as of the reporting date, are valued at prices for similar assets or liabilities in markets not active, or determined through the use of models or other valuation methodologies.

### NOTES TO FINANCIAL STATEMENTS

Page 7 of 19

## FAIR VALUE OF ASSETS (CONTINUED)

Level 3 - Pricing inputs are unobservable and include situations where there is little, if any, market activity for the asset. Fair value for these assets is determined using valuation methodologies that consider a range of factors, including but not limited to the price at which the asset was acquired, the nature of the assets, local market conditions, trading values on public exchanges for comparable securities, current and projected operating performance and financing transactions subsequent to the acquisition of the asset. The inputs into the determination of fair value require significant management judgment. Due to the inherent uncertainty of these estimates, these values may differ materially from the values that would have been used had a ready market for these assets existed.

The Foundation's investments are classified as Level 1, Level 2, and Level 3.

There were no changes during the years ending September 30, 2019 and 2018, to the Foundation's valuation techniques used to measure asset values on a recurring basis.

The following table summarizes the assets of the Foundation for which fair values are determined on a recurring basis as of September 30, 2019. As required by U.S. GAAP, assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

	Level 1	Level 2	Level 3	Total
Investments at fair value:				
Money market funds	\$ -	\$ 639,385	\$ -	\$ 639,385
Equity mutual funds	19,470,867	-	-	19,470,867
Corporate debt securities	11,270,419			11,270,419
Total investments at fair value:	30,741,286	639,385	-	31,380,671
Assets held under deferred				
compensation plan:				
Equity mutual funds	145,850			145,850
	\$ 30,887,136	\$ 639,385	\$ -	\$ 31,526,521
	· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	

The fair value table does not include alternative investments measured using net asset value per share as a practical expedient totaling \$3,633,975.

The following table summarizes the assets of the Foundation for which fair values are determined on a recurring basis as of September 30, 2018. As required by U.S. GAAP, assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

## NOTES TO FINANCIAL STATEMENTS

Page 8 of 19

## **FAIR VALUE OF ASSETS (CONTINUED)**

	Level 1	Level 2	Level 3	Total
Investments at fair value:				
Money market funds	\$ -	\$ 876,152	\$ -	\$ 876,152
Equity mutual funds	14,784,430	-	-	14,784,430
Corporate debt securities	8,727,247	-	-	8,727,247
Equity securities	3,710,092	-	-	3,710,092
Alternative investments			1,202,290	1,202,290
Total investments at fair value:	27,221,769	876,152	1,202,290	29,300,211
Assets held under deferred compensation plan:				
Equity mutual funds	40,364			40,364
	\$ 27,262,133	\$ 876,152	\$ 1,202,290	\$ 29,340,575

The fair value table does not include alternative investments measured using net asset value per share as a practical expedient totaling \$2,195,682.

The changes in investments classified as Level 3 are as follows for the years ended September 30, 2019 and 2018:

Beginning balance on October 1, 2018	\$ 1,202,290
Sales	(1,034,109)
Total realized/unrealized losses	(168,181)
Ending balance on September 30, 2019	\$ 
Beginning balance on October 1, 2017 Purchases	\$ 169,051 1,000,000
Total realized/unrealized gains	33,239
Ending balance on September 30, 2018	\$ 1,202,290

### NOTES TO FINANCIAL STATEMENTS

Page 9 of 19

## FAIR VALUE OF ASSETS (CONTINUED)

Gains and losses (realized and unrealized) for Level 3 investments included in revenue for the years ended September 30 are reported as follows:

	2019	2018
Total gains and losses included in realized gains	_	
on investments and unrealized gains (losses)		
on investments.	\$ (168,181)	\$ 33,239
Unrealized gains or losses relating to assets held		
at year-end included in unrealized gains (losses)		
on investments	\$ 	\$ 33,239

There were no realized gains on Level 3 investments for the years ended September 30, 2019 and 2018.

Net Asset Value

The Foundation's investments valued at net asset value consist of:

The Foundation's investments include \$170,821 and \$228,629, at September 30, 2019 and 2018, respectively, of investments in a fund that invests substantially all of its assets in privately negotiated mezzanine investment funds. The fair value of the investments in this class has been estimated using the net asset value per share of the investments. The fund consists of private equity, long term, ill-liquid investments. The fund does not offer any liquidity; therefore, there is no redemption frequency or redemption fees.

The Foundation's investments include \$333,391 and \$458,521, at September 30, 2019 and 2018, respectively, of investments in a fund that invests substantially all of its assets in secondary opportunities to acquire private investment funds on a global basis, with a focus on the United States and Western Europe. The fund seeks capital appreciation primarily through the purchase of secondary interests in mature, high-quality leveraged buyout funds. The fair value of the investments in this fund has been estimated using the underlying portfolio investments as provided by the underlying funds' general partners or managers, adjusted dollar-for-dollar for subsequent capital contributions to, and distributions received from, the underlying funds. Interests in the fund are ill-liquid, and the term period is ten years from the final closing, subject to four one-year extensions. The fund does not offer any liquidity; therefore, there is no redemption frequency or redemption fees.

The Foundation's investments include \$488,439 and \$306,249, at September 30, 2019 and 2018, respectively, of investments in a fund that invests substantially all of its assets in global private equities in medium-to-large industry leading businesses and equity investments in secular growth areas with structural downside protection, limited leverage and low concept or technology risk in the United States, Canada, Europe, and Israel. The fair value of the investments in this class has been estimated using the net asset value per share of the investments. Interests in the fund are ill-liquid and the term period is one year after the termination of the underlying fund.

### NOTES TO FINANCIAL STATEMENTS

Page 10 of 19

## FAIR VALUE OF ASSETS (CONTINUED)

The Foundation's investments include \$348,942 and \$551,625. at September 30, 2019 and 2018, respectively, of investments in a fund that invests substantially all of its assets in commercial real estate loan portfolios, direct real estate and commercial real estate companies in Europe, North America, and Japan. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$1,975,239 and \$650,658, at September 30, 2019 and 2018, respectively. The underlying investments include equities, fixed-income securities, commodities, interest rate swaps, derivatives, and currency contracts. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$32,500 and \$0, at September 30, 2019 and 2018, respectively, of investments in a fund that invests principally in traditional secondaries, non-traditional secondaries, and other opportunistic investments both domestically and internationally across all sectors of the private equity market. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$56,654 and \$0, at September 30, 2019 and 2018, respectively, of investments in a fund that invests principally in pooled investment vehicles purchased from the existing owners of such pooled vehicles and not the issuers of such investments or transactions structured to share many of the characteristics and economics of such purchases both domestically and internationally across all sectors of the private equity market. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$227,989 and \$0, at September 30, 2019 and 2018, respectively, of investments in a fund that invests principally in pooled investment vehicles via capital commitments to the issuers of such investments both domestically and internationally across all sectors of the private equity market. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

Level 3 Investments

The Foundation's Level 3 investments consist of:

The Foundation's Level 3 investments include \$0 and \$169,051, at September 30, 2019 and 2018, respectively, of investments in the private equity in a company. The fair value is calculated by using information, techniques, and pricing methods that it determines to be reliable and consistent with its prior practices and customs.

The Foundation's Level 3 investments include \$0 and \$509,083, at September 30, 2019 and 2018, respectively, of investments in a fund that includes long and short positions in corporate credit, equities, convertible bonds, asset backed securities, foreign exchange, interest rates, commodities, and related derivatives. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

### NOTES TO FINANCIAL STATEMENTS

Page 11 of 19

## FAIR VALUE OF ASSETS (CONTINUED)

The Foundation's Level 3 investments include \$0 and \$524,156, at September 30, 2019 and 2018, respectively, of investment in a fund that invests primarily in a diversified portfolio of equity securities of foreign companies located in Europe, the Far East and the Pacific Rim. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

## **ENDOWMENT**

Interpretation of Relevant Law

The Board of Directors of the Foundation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions in perpetuity (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument. Donor-restricted amounts not maintained in perpetuity are subject to appropriation for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA.

In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted funds:

- 1. The duration and preservation of the fund,
- 2. The purposes of the Foundation and the donor-restricted endowment fund,
- 3. General economic conditions,
- 4. The possible effect of inflation and deflation,
- 5. The expected total return from income and the appreciation of investments,
- 6. Other resources of the Foundation, and
- 7. The investment policies of the Foundation.

## Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) and board designated funds. The Foundation expects its endowment fund, over time, to provide an average rate of return of approximately 6% in perpetuity. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints as managed by the Foundation's Endowment Committee.

### NOTES TO FINANCIAL STATEMENTS

Page 12 of 19

## **ENDOWMENT (CONTINUED)**

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a policy of appropriating investment earnings for distribution each year based upon the prior year's investment earnings of the related endowment. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow at a moderate rate. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

## Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that SPMIFA requires to retain as a fund of perpetual duration. As of September 30, 2019 and 2018, the endowment fund was above the required amounts. Changes in the endowment fund consist of the following during the year ended September 30, 2019:

Without Donor		With Donor			
I	Restrictions	Restrictions			Total
\$	19,343,548	\$	\$ 12,119,321		31,462,869
	1,055,486		402,230		1,457,716
	(19,814)		(7,551)		(27,365)
	4,929,609		20,420		4,950,029
	(3,129,823)		(360,061)		(3,489,884)
	(90,842)		(34,618)		(125,460)
\$	22,088,164	\$	12,139,741	\$	34,227,905
	I	Restrictions \$ 19,343,548	Restrictions F 19,343,548 \$ 1,055,486 \$ (19,814) 4,929,609 \$ (3,129,823) (90,842)	Restrictions         Restrictions           \$ 19,343,548         \$ 12,119,321           1,055,486         402,230           (19,814)         (7,551)           4,929,609         20,420           (3,129,823)         (360,061)           (90,842)         (34,618)	Restrictions         Restrictions           \$ 19,343,548         \$ 12,119,321         \$ 1,055,486           402,230         (19,814)         (7,551)           4,929,609         20,420           (3,129,823)         (360,061)           (90,842)         (34,618)

The endowment net asset composition by type of fund as of September 30, 2019, was as follows:

	1	Without Donor	Donoi	Restricted	Doi	nor Restricted	
		Restrictions	for Tim	ne or Purpose	ir	n Perpetuity	 Total
Donor-restricted	\$	-	\$	-	\$	12,139,741	\$ 12,139,741
Board-designated		22,088,164					 22,088,164
Total funds	\$	22,088,164	\$		\$	12,139,741	\$ 34,227,905

Funds donor restricted in perpetuity noted above exclude endowment promises to give.

## NOTES TO FINANCIAL STATEMENTS

Page 13 of 19

## **ENDOWMENT (CONTINUED)**

Changes in the endowment fund consist of the following during the year ended September 30, 2018:

	Without Donor		With Donor			
	1	Restrictions	I	Restrictions	Total	
Net assets, beginning of year	\$	16,791,360	\$	11,984,148	\$	28,775,508
Investment income		671,905		334,562		1,006,467
Net appreciation (realized						
and unrealized)		1,377,435		685,867		2,063,302
Contributions		4,772,067		43,119		4,815,186
Transfer		(92,054)		92,054		
Appropriation of assets						
for expenditure		(4,081,438)		(972,763)		(5,054,201)
Investment fees		(95,727)		(47,666)		(143,393)
Net assets, end of year	\$	19,343,548	\$	12,119,321	\$	31,462,869

Funds donor restricted in perpetuity noted above exclude endowment promises to give.

The endowment net asset composition by type of fund as of September 30, 2018, was as follows:

	V	Vithout Donor	Donor	Restricted	Do	nor Restricted	
		Restrictions	for Tim	e or Purpose	i1	n Perpetuity	 Total
Donor-restricted	\$	-	\$	-	\$	12,119,321	\$ 12,119,321
Board-designated		19,343,548					 19,343,548
Total funds	\$	19,343,548	\$		\$	12,119,321	\$ 31,462,869

## **GRANTS PAYABLE**

Grants payable consist of the following at September 30:

Year Ending September 30,	
2020	\$ 26,224,428
2021	6,518,751
2022	3,616,666
Total gross grants payable	36,359,845
Discount at a rate of 2.21%	(295,658)
Net present value of grants payable	\$ 36,064,187

### NOTES TO FINANCIAL STATEMENTS

Page 14 of 19

## **LINE OF CREDIT**

In July 2015, the Foundation obtained a line of credit for \$5,000,000 with a financial institution, secured by the Foundation's investment portfolio, to assist in covering operating expenses. The interest rate on the outstanding balance at September 30, 2018, was 2.24% and accrued interest totaled \$64,142. In July 2018, the outstanding balance on the line of credit and accrued interest was paid. The line of credit has been terminated as of September 30, 2019.

## **RETIREMENT PLAN**

For the year ended September 30, 2018, the Foundation offered a simple IRA plan for its eligible employees. In 2018, the Foundation established a 401(k) plan. Employees are eligible under this plan after 90 days of service. The Foundation matches up to 3% of each participating employee's compensation, and 50% of the next 2% of each participating employee's compensation. Employees are vested immediately in their contributions plus actual earnings thereon. Vesting in the Foundation's contribution portion of their accounts plus actual earnings thereon is based on years of continuous service. A participant is 20% vested after two years of credited service, and vests an additional 20% per year thereafter. After six years of credited service, participants are vested 100% in employer contributions. The expense was \$79,412 and \$111,726, for the years ended September 30, 2019 and 2018, respectively.

On January 1, 2018, the Foundation established a non-qualified deferred compensation plan covering key employees, which provides for payments upon termination of service, retirement, death, or disability. Participants 100% vest at the later of 5 years of service or termination of employment. The amount in the plan totaled \$145,850 and \$40,364, at September 30, 2019 and 2018, respectively.

## RELATED PARTY TRANSACTIONS

Members of the Board of Directors and management of the Foundation make contributions for the support of general operations and the Foundation's programs. The Foundation received contributions from related parties totaling \$12,066,551 and \$14,226,006, at September 30, 2019 and 2018, respectively. The Foundation had outstanding related party promises to give and grants receivable totaling \$12,025,370 and \$6,510,627, at September 30, 2019 and 2018, respectively.

The Foundation assisted in the establishment of The V Foundation Canada/La Foundation V ("La Foundation V"), a Canadian nonprofit organization, whose goals and objectives are identical to those of The V Foundation. The Foundation is related to La Foundation V through common control through the Board of Directors.

## **OPERATING LEASES**

The Foundation leased a postage machine under an operating lease agreement at \$162 a month, which expired during 2018. The Foundation entered into a new operating lease agreement for a postage machine in January 2018 at \$188 a month, expiring in March 2023.

The Foundation entered into a lease agreement for a copy machine in October of 2017 at \$1,151 a month, expiring in September 2022.

## NOTES TO FINANCIAL STATEMENTS

Page 15 of 19

## **OPERATING LEASES (CONTINUED)**

In July 2015, the Foundation leased online fundraising and marketing software under an operating lease agreement, with quarterly payments of \$23,216, which expired in July 2018. The Foundation renewed this lease agreement in July 2018, with quarterly payments of \$22,034, expiring in July 2021.

In February 2019, the Foundation entered a 60-month agreement to lease office space in California. The lease expires in April 2024, and requires monthly payments of \$4,900 in year one, and increases annually over the life of the lease.

Rent expense for the Foundation under these lease agreements totaled \$104,205 and \$103,627, for the years ended September 30, 2019 and 2018, respectively.

Total minimum lease payments under the existing lease agreements are as follows:

Year Ending September 30,		
2020	\$	165,063
2021		146,974
2022		84,760
2023		73,588
2024		37,938
Total minimum lease payments		508,323

In February 2019, the Foundation subleased the office space in California to tenants under a noncancelable operating lease. The agreement expires in April 2024, and requires monthly payments of \$4,900 in year one, and increases annually over the life of the lease. Rental income for the year ended September 30, 2019, totaled \$29,400.

Future minimum lease payments under the lease agreement as of September 30, 2019, are as follows:

Year Ending September 30,		
2020	\$	60,858
2021		64,803
2022		68,692
2023		72,460
2024		37,938
Total minimum lease payments		304,751

### NOTES TO FINANCIAL STATEMENTS

Page 16 of 19

## **SUPPORTING ORGANIZATION**

Effective September 21, 2015, a supporting organization, Don't Ever Give Up, Inc. ("Organization") was formed for the purpose of supporting and/or benefitting The V Foundation and to help carry out the purpose of The V Foundation. The managing and coordinating of all special events of the Foundation were transferred to the Organization during the year ended September 30, 2017. Monies raised by the Organization are granted to the Foundation.

The Foundation recognized \$11,804,518 and \$6,000,000, in contributions from the Organization for the years ended September 30, 2019 and 2018, respectively. The Organization reimbursed the Foundation for shared costs including facilities, personnel, and administrative expenses totaling \$1,036,574 and \$589,403 for the years ended September 30, 2019 and 2018, respectively. The Organization owed the Foundation \$7,148,093 and \$40,875 at September 30, 2019 and 2018, respectively, for grants and shared costs. The Foundation owed the Organization \$193,294 and \$133,700 at September 30, 2019 and 2018, respectively.

## **CONCENTRATIONS**

Promises to give are from individuals throughout the United States and abroad. A substantial portion of the Foundation's support and revenue is derived from donor promises to give and grants awarded to the Foundation. One donor represents approximately 48% of the outstanding gross promises to give at September 30, 2019 and 2018. One grantor represents approximately 65% and 77% of outstanding gross grants receivable at September 30, 2019 and 2018, respectively. One customer represented 97% and 83% of accounts receivable for the year ended September 30, 2019 and 2018, respectively.

## NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at September 30:

	2019		2018	
Purpose restriction:				
Various cancer programs	\$	4,434,037	\$	1,626,727
Gastric Cancer Fund		722,507		666,588
Kay Yow Foundation		384,828		383,036
Richard F. Jones Memorial Fund		70,095		70,045
Garry Betty Foundation		17,573		17,282
Geno's Cancer Team		-		191,322
Tamar Goodfellow Fund		-		68,693
Ewing's Sarcoma Foundation				1,704
		5,629,040		3,025,397
Time restriction:				
General		15,441,023		10,574,060
Held in perpetuity:		12,139,741	1	12,138,321
Total net assets with donor restrictions	\$	33,209,804	\$	25,737,778

## NOTES TO FINANCIAL STATEMENTS

Page 17 of 19

## **NET ASSETS RELEASED FROM RESTRICTION**

Net assets with donor restrictions were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors. The amounts released during the years ended September 30, 2019 and 2018, were as follows:

	 2019	 2018
Purpose restriction:		
Various cancer programs	\$ 5,163,522	\$ 5,527,986
Gastric Cancer Foundation	496,162	519,972
General operations	360,061	972,763
Kay Yow Foundation	250,051	449,985
Geno's Cancer Team	191,322	-
Tamar Goodfellow Fund	75,770	-
Ewing's Sarcoma Foundation	1,704	-
Garry Betty Fund	 9	7
	6,538,601	7,470,713
Time restriction:		
General	 560,618	11,229,193
Total net assets with donor restrictions		
released from restriction	\$ 7,099,219	\$ 18,699,906

### **RESTATEMENT OF NET ASSETS**

During the year ended September 30, 2019, management noted that net assets without donor restrictions and net assets with donor restrictions were not properly reflected in the financial statements. This resulted in an understatement of net assets without donor restrictions and an overstatement of net assets with donor restrictions. The following balances were restated as of September 30, 2018 and September 30, 2017, respectively:

	September 30, 2018				Septe	ember 30, 2018
	Origi	inally Reported	Adjustments		Restated Balances	
Net assets without donor restrictions	\$	14,349,608	\$	(958,486)	\$	13,391,122
Net assets with donor restrictions	\$	24,779,292	\$	958,486	\$	25,737,778
	September 30, 2017				Septe	ember 30, 2017
	Originally Reported		Adjustments		Restated Balance	
Net assets without donor restrictions	\$	6,787,706	\$	(957,562)	\$	5,830,144
Net assets with donor restrictions	\$	28,030,432	\$	957,562	\$	28,987,994

There was no effect on total net assets as of September 30, 2018 and September 30, 2017.

### NOTES TO FINANCIAL STATEMENTS

Page 18 of 19

## **DONATED SERVICES**

The Foundation recognizes donated services that create or enhance non-financial assets or that require specialized skills, and would typically need to be purchased if not provided by donation. The Foundation received donated website services totaling \$22,468 which are included in contributions and gifts for the year ended September 30, 2018. There were no donated services meeting the definition received for the year ended September 30, 2019.

## **FUNCTIONAL ALLOCATION OF EXPENSES**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and changes in net assets. Therefore, some expenses require allocation on a reasonable basis that is consistently applied. Accordingly, certain indirect costs have been allocated between the programs and supporting services benefited based on management's estimates.

The expenses that are allocated include the following:

Expense	Method of Allocation
Salaries	Time and effort
Employee benefits	Time and effort
Printing and copying	Time and effort
Professional fees	Time and effort
Travel related expense	Time and effort
Computer maintenance	Time and effort
Bank service charges	Time and effort
Payroll taxes	Time and effort
Advertising	Time and effort
Postage and shipping	Time and effort
Occupancy expenses	Full-Time Equivalent
Depreciation	Full-Time Equivalent
Miscellaneous	Time and effort
Sales tax	Time and effort
Board expenses	Time and effort
Insurance	Time and effort
Office supplies	Time and effort

## **RECLASSIFICATIONS**

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform to the presentation of the current year financial statements. Such reclassifications had no effect on net assets.

## NOTES TO FINANCIAL STATEMENTS

Page 19 of 19

## **SUBSEQUENT EVENTS**

Management has evaluated subsequent events for recognition or disclosure through February 19, 2020, the date the financial statements were available to be issued. As of January 31, 2020, the Foundation had fully received the grant receivable due from Don't Ever Give Up at September 30, 2019. Management did not identify any other events that occurred subsequent to year-end that require disclosure in the financial statements.