

THE V FOUNDATION

Cary, North Carolina

AUDITED FINANCIAL STATEMENTS

FOR THE YEARS ENDED SEPTEMBER 30, 2020 AND 2019



CONTENTS

	<u>PAGES</u>
Independent Auditor's Report	2-3
Exhibits:	
"A" Statements of Financial Position	4
"B" Statements of Activities and Changes in Net Assets	5-6
"C" Statements of Cash Flows	7
"D" Statements of Functional Expenses	8-9
Notes to Financial Statements	10-27

Carla G. Daniel, EA
Andrea W. Eason, CPA, CGMA
Ben Johnson, CPA, MBA
Robin H. McDuffie, CPA, CGMA
M. Neely McLaughlin, CPA, MBA, CGMA
Deetra B. Watson, CPA, CGMA



MEMBERS:
American Institute of
Certified Public Accountants

North Carolina Association of
Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

Page 1 of 2

Board of Directors
The V Foundation
Cary, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of The V Foundation (a nonprofit organization), which comprise the statements of financial position as of September 30, 2020 and 2019, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

BLACKMAN & SLOOP, CPAs, P.A.

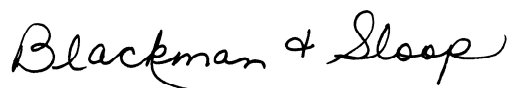
Phone/919.942.8700 • Fax/919.968.4766 • Toll Free/877.854.7530

The Exchange West at Meadowmont • 1414 Raleigh Road, Suite 300 • Chapel Hill, North Carolina 27517

www.b-scpa.com • [email:cpa@b-scpa.com](mailto:cpa@b-scpa.com)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The V Foundation as of September 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Blackman & Sloop". The script is cursive and fluid, with the ampersand clearly visible between the two names.

Chapel Hill, North Carolina
February 8, 2021

THE V FOUNDATION

STATEMENTS OF FINANCIAL POSITION

EXHIBIT A

September 30, 2020 and 2019

	<u>ASSETS</u>	
	2020	2019
CURRENT ASSETS:		
Cash and cash equivalents	\$ 20,216,462	\$ 22,960,219
Accounts receivable	80,097	792,245
Accounts receivable - Don't Ever Give Up	77,674	93,575
Promises to give, net	2,447,494	2,738,649
Grants receivable	-	766,834
Grants receivable - Don't Ever Give Up	-	7,054,518
Interest receivable	-	18,767
Prepaid expenses	150,498	135,241
TOTAL CURRENT ASSETS	22,972,225	34,560,048
PROPERTY AND EQUIPMENT, NET	1,767,679	1,814,214
OTHER ASSETS:		
Investments	37,604,040	35,014,646
Assets held under deferred compensation plan	318,190	145,850
Promises to give, net	3,356,793	4,878,417
Intangible assets	50,000	50,000
TOTAL OTHER ASSETS	41,329,023	40,088,913
TOTAL ASSETS	\$ 66,068,927	\$ 76,463,175
	<u>LIABILITIES AND NET ASSETS</u>	
CURRENT LIABILITIES:		
Accounts payable and accrued expenses	\$ 17,202	\$ 81,602
Accrued payroll and related liabilities	502,522	294,478
Due to Don't Ever Give Up	616,435	193,294
Deferred revenue	5,246	21,823
Deferred rent	9,084	3,277
Grants payable	20,924,848	26,224,428
TOTAL CURRENT LIABILITIES	22,075,337	26,818,902
LONG-TERM LIABILITIES:		
Grants payable, net	2,217,920	9,839,759
TOTAL LIABILITIES	24,293,257	36,658,661
NET ASSETS:		
Without donor restrictions:		
Board designated	25,698,312	22,088,164
Undesignated	(5,890,166)	(15,493,454)
	19,808,146	6,594,710
With donor restrictions	21,967,524	33,209,804
TOTAL NET ASSETS	41,775,670	39,804,514
TOTAL LIABILITIES AND NET ASSETS	\$ 66,068,927	\$ 76,463,175

The accompanying Notes to Financial Statements are an integral part of these statements.

THE V FOUNDATION

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

EXHIBIT B

For the Years Ended September 30, 2020 and 2019

Page 1 of 2

	2020			2019
	Without Donor Restrictions	With Donor Restrictions	Totals	Totals
OPERATING REVENUE:				
Contributions and gifts	\$ 13,910,480	\$ 3,784,728	\$ 17,695,208	\$ 31,821,130
Royalties	282,790	-	282,790	143,247
	14,193,270	3,784,728	17,977,998	31,964,377
Net assets released from restrictions	15,745,043	(15,745,043)	-	-
TOTAL OPERATING REVENUE	29,938,313	(11,960,315)	17,977,998	31,964,377
OPERATING EXPENSES:				
Program services	13,922,628	-	13,922,628	28,675,117
Supporting services:				
Management and general	2,170,420	-	2,170,420	2,176,031
Fundraising expenses	2,611,202	-	2,611,202	2,152,853
Total supporting services	4,781,622	-	4,781,622	4,328,884
TOTAL OPERATING EXPENSES	18,704,250	-	18,704,250	33,004,001
OPERATING EXPENSES IN EXCESS OF OPERATING REVENUE	11,234,063	(11,960,315)	(726,252)	(1,039,624)
NONOPERATING REVENUE (EXPENSES):				
Net investment income	1,904,361	670,961	2,575,322	1,667,074
Rental Income	75,012	-	75,012	52,747
(Loss) recovery from bad debts	-	47,074	47,074	(4,583)
TOTAL NONOPERATING REVENUE	1,979,373	718,035	2,697,408	1,715,238
CHANGES IN NET ASSETS	13,213,436	(11,242,280)	1,971,156	675,614
NET ASSETS - BEGINNING OF YEAR	6,594,710	33,209,804	39,804,514	39,128,900
NET ASSETS - END OF YEAR	\$ 19,808,146	\$ 21,967,524	\$ 41,775,670	\$ 39,804,514

The accompanying Notes to Financial Statements are an integral part of these statements.

THE V FOUNDATION

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

EXHIBIT B

For the Years Ended September 30, 2020 and 2019

Page 2 of 2

	2019		
	Without Donor Restrictions	With Donor Restrictions	Totals
OPERATING REVENUE:			
Contributions and gifts	\$ 17,616,694	\$ 14,204,436	\$ 31,821,130
Royalties	143,247	-	143,247
	17,759,941	14,204,436	31,964,377
Net assets released from restrictions	7,099,219	(7,099,219)	-
TOTAL OPERATING REVENUE	24,859,160	7,105,217	31,964,377
OPERATING EXPENSES:			
Program services	28,675,117	-	28,675,117
Supporting services:			
Management and general	2,176,031	-	2,176,031
Fundraising expenses	2,152,853	-	2,152,853
Total supporting services	4,328,884	-	4,328,884
TOTAL OPERATING EXPENSES	33,004,001	-	33,004,001
OPERATING EXPENSES IN EXCESS OF OPERATING REVENUE	(8,144,841)	7,105,217	(1,039,624)
NONOPERATING REVENUE (EXPENSES):			
Net investment income	1,307,014	360,060	1,667,074
Rental Income	52,747	-	52,747
(Loss) recovery from bad debts	(11,332)	6,749	(4,583)
TOTAL NONOPERATING REVENUE	1,348,429	366,809	1,715,238
CHANGES IN NET ASSETS	(6,796,412)	7,472,026	675,614
NET ASSETS - BEGINNING OF YEAR AS RESTATED	13,391,122	25,737,778	39,128,900
NET ASSETS - END OF YEAR	\$ 6,594,710	\$ 33,209,804	\$ 39,804,514

The accompanying Notes to Financial Statements are an integral part of these statements.

THE V FOUNDATION

STATEMENTS OF CASH FLOWS

EXHIBIT C

For the Years Ended September 30, 2020 and 2019

CASH FLOWS FROM OPERATING ACTIVITIES:	2020	2019
Changes in net assets	\$ 1,971,156	\$ 675,614
Adjustments to reconcile changes in net assets to net cash used in operating activities:		
Depreciation	90,001	86,870
Unrealized gain on investments	(1,243,628)	(286,429)
Realized (gain) loss on investments	(405,078)	313,794
Increase (decrease) in cash arising from changes in assets and liabilities:		
Accounts receivable	712,148	(65,683)
Accounts receivable - Don't Ever Give Up	15,901	(52,700)
Promises to give, net	1,812,779	1,776,606
Grants receivable, net	766,834	533,166
Grants receivable - Don't Ever Give Up	7,054,518	(7,054,518)
Interest receivable	18,767	(1,096)
Prepaid expenses	(15,257)	(71,378)
Assets held under deferred compensation plan	(172,340)	(105,486)
Accounts payable and accrued expenses	(64,400)	(112,384)
Accrued payroll and related liabilities	208,044	151,770
Due to Don't Ever Give Up	423,141	59,594
Deferred revenue	(16,577)	21,823
Deferred rent	5,807	3,277
Grants payable, net	(12,921,419)	1,359,349
NET CASH USED IN OPERATING ACTIVITIES	(1,759,603)	(2,767,811)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of property and equipment	(43,466)	(44,013)
Purchases of investments	(13,288,604)	(9,584,659)
Sales of investments	12,347,916	6,038,541
NET CASH USED IN INVESTING ACTIVITIES	(984,154)	(3,590,131)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(2,743,757)	(6,357,942)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	22,960,219	29,318,161
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 20,216,462	\$ 22,960,219
SUPPLEMENTAL DISCLOSURE:		
Noncash contributions:		
Donated securities	\$ 1,908,336	\$ 766,146

The accompanying Notes to Financial Statements are an integral part of these statements.

THE V FOUNDATION

STATEMENTS OF FUNCTIONAL EXPENSES

EXHIBIT D

For the Years Ended September 30, 2020 and 2019

Page 1 of 2

	2020				2019
	Program Services	Management and General	Fundraising	Totals	Totals
Grant expense	\$ 13,256,194	\$ -	\$ -	\$ 13,256,194	\$ 27,744,382
Salaries	346,326	995,324	1,282,822	2,624,472	2,334,536
Employee benefits	102,458	324,745	330,854	758,057	641,327
Printing and copying	-	68,711	283,147	351,858	277,295
Professional fees	-	97,937	176,034	273,971	241,983
Computer maintenance	17,954	149,699	69,817	237,470	201,009
Payroll taxes	24,832	68,314	91,517	184,663	165,080
Bank service charges	99	132,546	33,414	166,059	174,100
Postage and shipping	960	27,226	115,663	143,849	113,064
Occupancy expenses	14,810	95,862	23,966	134,638	90,164
Charity partner support expense	129,278	-	-	129,278	240,288
Travel related expenses	3,671	35,390	76,421	115,482	227,365
Advertising	-	69,215	35,925	105,140	138,814
Depreciation	9,900	58,501	21,600	90,001	86,870
Direct fundraising expenses	-	-	38,512	38,512	106,162
Insurance	-	23,073	7,076	30,149	17,558
Miscellaneous	10,315	2,870	14,861	28,046	26,720
Sales tax	151	15,854	7,577	23,582	24,697
Office supplies	15	4,275	1,776	6,066	11,236
V Scholar summit	4,810	-	-	4,810	60,824
Board expenses	-	878	220	1,098	18,477
Scientific advisory board expenses	855	-	-	855	62,050
Bad debt (recovery) expense	-	(47,074)	-	(47,074)	4,583
	13,922,628	2,123,346	2,611,202	18,657,176	33,008,584
Less bad debt (recovery) expense	-	47,074	-	47,074	(4,583)
Total operating expenses	<u>\$ 13,922,628</u>	<u>\$ 2,170,420</u>	<u>\$ 2,611,202</u>	<u>\$ 18,704,250</u>	<u>\$ 33,004,001</u>

The accompanying Notes to Financial Statements are an integral part of these statements.

THE V FOUNDATION

STATEMENTS OF FUNCTIONAL EXPENSES

EXHIBIT D

For the Years Ended September 30, 2020 and 2019

Page 2 of 2

	2019			
	Program Services	Management and General	Fundraising	Totals
Grant expense	\$ 27,744,382	\$ -	\$ -	\$ 27,744,382
Salaries	326,430	875,974	1,132,132	2,334,536
Employee benefits	156,205	230,266	254,856	641,327
Printing and copying	-	179,657	97,638	277,295
Professional fees	-	123,840	118,143	241,983
Charity partner support expense	240,288	-	-	240,288
Travel related expenses	16,004	75,605	135,756	227,365
Computer maintenance	14,145	140,958	45,906	201,009
Bank service charges	-	139,079	35,021	174,100
Payroll taxes	24,102	58,735	82,243	165,080
Advertising	-	87,946	50,868	138,814
Postage and shipping	18	75,364	37,682	113,064
Direct fundraising expenses	-	-	106,162	106,162
Occupancy expenses	9,919	64,196	16,049	90,164
Depreciation	9,555	61,852	15,463	86,870
Scientific advisory board expenses	62,050	-	-	62,050
V Scholar summit	60,824	-	-	60,824
Miscellaneous	10,623	11,677	4,420	26,720
Sales tax	176	14,823	9,698	24,697
Board expenses	-	14,782	3,695	18,477
Insurance	-	14,047	3,511	17,558
Office supplies	396	7,230	3,610	11,236
Bad debt expense	-	4,583	-	4,583
	28,675,117	2,180,614	2,152,853	33,008,584
Less bad debt expense	-	(4,583)	-	(4,583)
Total operating expenses	<u>\$ 28,675,117</u>	<u>\$ 2,176,031</u>	<u>\$ 2,152,853</u>	<u>\$ 33,004,001</u>

The accompanying Notes to Financial Statements are an integral part of these statements.

THE V FOUNDATION**NOTES TO FINANCIAL STATEMENTS**

Page 1 of 18

NATURE OF ACTIVITIES

The V Foundation (the “Foundation”) was incorporated on February 12, 1993, as a nonprofit charitable organization dedicated to saving lives by helping to find a cure for cancer. The Foundation’s mission is to fund game-changing research and all-star scientists to accelerate victory over cancer and save lives. The Foundation accomplishes its mission through advocacy, education, fundraising, and philanthropy.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES**A. Basis of Accounting.**

The Foundation’s financial statements are presented on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (“U.S. GAAP”). Accordingly, revenues and support are recognized when earned, and expenses are recognized when the obligation is incurred.

The Foundation reports gifts of cash and other assets as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions.

B. Cash and Cash Equivalents.

Cash and cash equivalents consist of monies on deposit at financial institutions and other highly liquid investments with maturities of three months or less excluding monies maintained in the endowment investment fund. At times, the Foundation places deposits with high-quality financial institutions that may be in excess of federally insured amounts. The Foundation has not experienced any financial loss related to such deposits.

C. Accounts Receivable.

Accounts receivable are carried at their net realizable value. The Foundation provides an allowance for doubtful accounts equal to the estimated losses that are expected to be incurred in their collection. The allowance is based on historical collection experience and a review by management of the current status of the existing receivables. As of September 30, 2020 and 2019, all accounts receivable were deemed collectible by management.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 2 of 18

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)**D. Promises to Give and Grants Receivable.**

Unconditional promises to give and grants receivable are recognized as support and assets in the period received. Unconditional promises to give and grants receivable that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give and grants receivable that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The Foundation provides an allowance for doubtful accounts equal to the estimated losses that are expected to be incurred in their collection. The allowance is based on historical collection experience and a review by management of the current status of the existing promises to give and grants receivable.

E. Property and Equipment.

Property and equipment are stated at cost for purchased assets and at fair value on the date of the gift for donated assets. Property and equipment are capitalized if the life is expected to be greater than one year and if the cost exceeds \$1,000. Depreciation is calculated using the straight-line method over estimated useful lives of the assets, which range from three to thirty-nine years.

The Foundation reports gifts of land, buildings, and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used, and gifts of cash or other assets that must be used to acquire long-lived assets, are reported as support with donor restrictions.

F. Investments.

Investments in marketable securities and non-publicly traded companies are stated at fair value based on readily available published values. Donated securities are recorded at their fair value at the date of gift. Net investment return is reported in the statements of activities and changes in net assets and consists of interest and dividend income, realized and unrealized gains and losses, less investment expenses.

G. Intangible Assets.

Intangible assets are capitalized and stated at cost in accordance with U.S. GAAP. The assets have indefinite lives and are reviewed annually for impairment.

H. Revenue Recognition

The Foundation recognizes contributions when cash, securities, or other assets, an unconditional promise to give or grant receivable is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 3 of 18

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

I. Grant Expense.

Grant expense and the corresponding grants payable are recognized in the period the grant is approved, provided the grant is not subject to significant future conditions. Conditional grants are recognized as grant expense and as a grant payable in the period in which the grantee meets the terms of the conditions. Grants payable that are expected to be paid in future years are recorded at the present value of expected future payments.

J. Advertising.

The Foundation expenses advertising costs as incurred. Advertising expense totaled \$105,140 and \$138,814, for the years ended September 30, 2020 and 2019, respectively.

K. Net Assets.

Net assets and operating revenue are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. These resources include amounts generated from operations, undesignated gifts, and investments in property and equipment.

Net Assets With Donor Restrictions - Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

L. Income Taxes.

The Foundation is an exempt organization under Section 501(c)(3) of the Internal Revenue Code, and is classified as other than a private foundation. It is also exempt from North Carolina income and franchise taxes under the North Carolina Non-Profit Corporation Act. If applicable, penalties and interest assessed by income taxing authorities related to uncertain tax positions are included as miscellaneous expenses in the statements of activities and changes in net assets.

M. Estimates.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 4 of 18

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES (CONTINUED)

N. New Accounting Pronouncement.

In June 2018, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This standard assists entities in evaluating whether transactions should be accounted for as contributions or exchange transactions and determining whether a contribution is conditional. Management has implemented the provisions in the standard applicable to both contributions received and to contributions made in the accompanying financial statements under a modified prospective basis. Accordingly, there is no effect on net assets in connection with the Foundation’s implementation of ASU 2018-08.

LIQUIDITY AND AVAILABILITY

The following represents the Foundation’s current financial assets at September 30:

	<u>2020</u>	<u>2019</u>
Liquid current financial assets:		
Cash and cash equivalents	\$ 20,216,462	\$ 22,960,219
Accounts receivable	80,097	792,245
Accounts receivable - Don't Ever Give Up	77,674	93,575
Promises to give, net	2,447,494	2,738,649
Grants receivable	-	766,834
Grants receivable - Don't Ever Give Up	-	7,054,518
Interest receivable	-	18,767
	<u>22,821,727</u>	<u>34,424,807</u>
Less amounts unavailable for general expenditures within one year, due to:		
Restrictions by donors - time and specific cancer research	(2,632,269)	(3,077,502)
Designated for general research	(17,522,434)	(27,524,387)
	<u>(20,154,703)</u>	<u>(30,601,889)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 2,667,024</u>	<u>\$ 3,822,918</u>

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 5 of 18

LIQUIDITY AND AVAILABILITY (CONTINUED)

The Foundation's programs are supported by contributions with and without donor restrictions. Donors include corporations, foundations, and individuals. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Foundation must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditures within one year. As part of the Foundation's liquidity management, it structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Management feels there are sufficient assets available for general expenditure.

In addition to having financial assets available to meet general expenditures over the next twelve months, the Foundation operates with a balanced budget and anticipates collecting sufficient revenue during the year to cover general expenditures.

The Foundation has \$25,698,312 and \$22,088,164, of board-designated assets at September 30, 2020 and 2019, respectively. Board-designated assets are invested for long-term appreciation and current income but remain available and may be spent on general expenditures at the discretion of the Board.

PROMISES TO GIVE

Promises to give consist of the following at September 30:

	2020	2019
Receivable in less than one year	\$ 2,575,777	\$ 2,882,783
Receivable in one to five years	3,606,016	5,368,961
Receivable in greater than five years	-	6,000
Total gross promises to give	6,181,793	8,257,744
Discount at a rate of 1.00% and 2.21%, respectively	(71,256)	(228,480)
Allowance for uncollectible promises to give	(306,250)	(412,198)
Net present value of promises to give	<u>\$ 5,804,287</u>	<u>\$ 7,617,066</u>

Endowment promises to give are presented as other assets on the statements of financial position. There were no endowment promises to give at September 30, 2020 and 2019, respectively.

The Foundation has been named in a number of wills as a beneficiary and has also been informed of other intentions to give. Such intentions to give are not recorded as promises to give until they become unconditional. The Foundation has also been informed of intentions to give through donor advised funds. In accordance with U.S. GAAP, these funds will be recognized when received.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 6 of 18

GRANTS RECEIVABLE

Grants receivable totaled \$7,821,352, for the year ended September 30, 2019.

The Foundation provides an allowance for doubtful accounts equal to the estimated losses that are expected to be incurred in collection. As of September 30, 2019, grants receivable were deemed fully collectible by management. There were no grants receivable at September 30, 2020.

PROPERTY AND EQUIPMENT

Property and equipment consist of the following at September 30:

	2020	2019
Building	\$ 1,865,502	\$ 1,856,839
Software and website	188,345	155,070
Furniture and fixtures	90,726	90,726
Office equipment	57,860	56,332
Leasehold improvements	15,000	15,000
	2,217,433	2,173,967
Accumulated depreciation	(449,754)	(359,753)
Net property and equipment	<u>\$ 1,767,679</u>	<u>\$ 1,814,214</u>

FAIR VALUE OF ASSETS

U.S. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It also establishes a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Foundation. Unobservable inputs reflect the Foundation's assumptions about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 - Valuations based on unadjusted quoted prices in active markets for identical assets as of the reporting date.

Level 2 - Valuations based on inputs other than quoted prices, which are either directly or indirectly observable as of the reporting date, are valued at prices for similar assets or liabilities in markets not active, or determined through the use of models or other valuation methodologies.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 7 of 18

FAIR VALUE OF ASSETS (CONTINUED)

Level 3 - Pricing inputs are unobservable and include situations where there is little, if any, market activity for the asset. Fair value for these assets is determined using valuation methodologies that consider a range of factors, including but not limited to the price at which the asset was acquired, the nature of the assets, local market conditions, trading values on public exchanges for comparable securities, current and projected operating performance and financing transactions subsequent to the acquisition of the asset. The inputs into the determination of fair value require significant management judgment. Due to the inherent uncertainty of these estimates, these values may differ materially from the values that would have been used had a ready market for these assets existed.

The Foundation's investments are classified as Level 1 and Level 2.

There were no changes during the years ending September 30, 2020 and 2019, to the Foundation's valuation techniques used to measure asset values on a recurring basis.

The following table summarizes the assets of the Foundation for which fair values are determined on a recurring basis as of September 30, 2020. As required by U.S. GAAP, assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

	Level 1	Level 2	Level 3	Total
Investments at fair value:				
Money market funds	\$ -	\$ 4,297,059	\$ -	\$ 4,297,059
Equity mutual funds	18,666,253	-	-	18,666,253
Corporate debt securities	10,805,597	-	-	10,805,597
Total investments at fair value:	29,471,850	4,297,059	-	33,768,909
Assets held under deferred compensation plan:				
Equity mutual funds	318,190	-	-	318,190
	<u>\$ 29,790,040</u>	<u>\$ 4,297,059</u>	<u>\$ -</u>	<u>\$ 34,087,099</u>

The fair value table does not include alternative investments measured using net asset value per share as a practical expedient totaling \$3,835,131.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 8 of 18

FAIR VALUE OF ASSETS (CONTINUED)

The following table summarizes the assets of the Foundation for which fair values are determined on a recurring basis as of September 30, 2019. As required by U.S. GAAP, assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

	Level 1	Level 2	Level 3	Total
Investments at fair value:				
Money market funds	\$ -	\$ 639,385	\$ -	\$ 639,385
Equity mutual funds	19,470,867	-	-	19,470,867
Corporate debt securities	11,270,419	-	-	11,270,419
Total investments at fair value:	30,741,286	639,385	-	31,380,671
Assets held under deferred compensation plan:				
Equity mutual funds	145,850	-	-	145,850
	<u>\$ 30,887,136</u>	<u>\$ 639,385</u>	<u>\$ -</u>	<u>\$ 31,526,521</u>

The fair value table does not include alternative investments measured using net asset value per share as a practical expedient totaling \$3,633,975.

Net Asset Value

The Foundation's investments valued at net asset value consist of:

The Foundation's investments include \$109,236 and \$170,821, at September 30, 2020 and 2019, respectively, of investments in a fund that invests substantially all of its assets in privately negotiated mezzanine investment funds. The fair value of the investments in this class has been estimated using the net asset value per share of the investments. The fund consists of private equity, long term, ill-liquid investments. The fund does not offer any liquidity; therefore, there is no redemption frequency or redemption fees.

The Foundation's investments include \$307,012 and \$333,391, at September 30, 2020 and 2019, respectively, of investments in a fund that invests substantially all of its assets in secondary opportunities to acquire private investment funds on a global basis, with a focus on the United States and Western Europe. The fund seeks capital appreciation primarily through the purchase of secondary interests in mature, high-quality leveraged buyout funds. The fair value of the investments in this fund has been estimated using the underlying portfolio investments as provided by the underlying funds' general partners or managers, adjusted dollar-for-dollar for subsequent capital contributions to, and distributions received from, the underlying funds. Interests in the fund are ill-liquid, and the term period is ten years from the final closing, subject to four one-year extensions. The fund does not offer any liquidity; therefore, there is no redemption frequency or redemption fees.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 9 of 18

FAIR VALUE OF ASSETS (CONTINUED)

The Foundation's investments include \$549,032 and \$488,439, at September 30, 2020 and 2019, respectively, of investments in a fund that invests substantially all of its assets in global private equities in medium-to-large industry leading businesses and equity investments in secular growth areas with structural downside protection, limited leverage and low concept or technology risk in the United States, Canada, Europe, and Israel. The fair value of the investments in this class has been estimated using the net asset value per share of the investments. Interests in the fund are ill-liquid and the term period is one year after the termination of the underlying fund.

The Foundation's investments include \$237,896 and \$348,942, at September 30, 2020 and 2019, respectively, of investments in a fund that invests substantially all of its assets in commercial real estate loan portfolios, direct real estate and commercial real estate companies in Europe, North America, and Japan. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$2,024,940 and \$1,975,239, at September 30, 2020 and 2019, respectively. The underlying investments include equities, fixed-income securities, commodities, interest rate swaps, derivatives, and currency contracts. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$74,457 and \$32,500, at September 30, 2020 and 2019, respectively, of investments in a fund that invests principally in traditional secondaries, non-traditional secondaries, and other opportunistic investments both domestically and internationally across all sectors of the private equity market. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$99,106 and \$56,654, at September 30, 2020 and 2019, respectively, of investments in a fund that invests principally in pooled investment vehicles purchased from the existing owners of such pooled vehicles and not the issuers of such investments or transactions structured to share many of the characteristics and economics of such purchases both domestically and internationally across all sectors of the private equity market. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

The Foundation's investments include \$433,452 and \$227,989, at September 30, 2020 and 2019, respectively, of investments in a fund that invests principally in pooled investment vehicles via capital commitments to the issuers of such investments both domestically and internationally across all sectors of the private equity market. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 10 of 18

ENDOWMENT*Interpretation of Relevant Law*

The Board of Directors of the Foundation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA), as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions in perpetuity (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument. Donor-restricted amounts not maintained in perpetuity are subject to appropriation for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA.

In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted funds:

1. The duration and preservation of the fund,
2. The purposes of the Foundation and the donor-restricted endowment fund,
3. General economic conditions,
4. The possible effect of inflation and deflation,
5. The expected total return from income and the appreciation of investments,
6. Other resources of the Foundation, and
7. The investment policies of the Foundation.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) and board designated funds. The Foundation expects its endowment fund, over time, to provide an average rate of return of approximately 6% in perpetuity. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints as managed by the Foundation's Endowment Committee.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 11 of 18

ENDOWMENT (CONTINUED)*Spending Policy and How the Investment Objectives Relate to Spending Policy*

The Foundation has a policy of appropriating investment earnings for distribution each year based upon the prior year's investment earnings of the related endowment. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow at a moderate rate. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that SPMIFA requires to retain as a fund of perpetual duration. As of September 30, 2020 and 2019, the endowment fund was above the required amounts.

Changes in the endowment fund consist of the following during the year ended September 30, 2020:

	Without Donor Restrictions	With Donor Restrictions	Total
Net assets, beginning of year	\$ 22,088,164	\$ 12,139,741	\$ 34,227,905
Investment income	657,948	254,921	912,869
Net appreciation (realized and unrealized)	1,188,302	460,405	1,648,707
Contributions	3,170,164	691	3,170,855
Appropriation of assets for expenditure	(1,291,761)	(666,973)	(1,958,734)
Investment fees	(114,505)	(44,365)	(158,870)
Net assets, end of year	<u>\$ 25,698,312</u>	<u>\$ 12,144,420</u>	<u>\$ 37,842,732</u>

The endowment net asset composition by type of fund as of September 30, 2020, was as follows:

	Without Donor Restrictions	Donor Restricted for Time or Purpose	Donor Restricted in Perpetuity	Total
Donor-restricted	\$ -	\$ 3,988	\$ 12,140,432	\$ 12,144,420
Board-designated	25,698,312	-	-	25,698,312
Total funds	<u>\$ 25,698,312</u>	<u>\$ 3,988</u>	<u>\$ 12,140,432</u>	<u>\$ 37,842,732</u>

Funds donor restricted in perpetuity noted above exclude endowment promises to give.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 12 of 18

ENDOWMENT (CONTINUED)

Changes in the endowment fund consist of the following during the year ended September 30, 2019:

	Without Donor Restrictions	With Donor Restrictions	Total
Net assets, beginning of year	\$ 19,343,548	\$ 12,119,321	\$ 31,462,869
Investment income	1,055,486	402,230	1,457,716
Net depreciation (realized and unrealized)	(19,814)	(7,551)	(27,365)
Contributions	4,929,609	20,420	4,950,029
Appropriation of assets for expenditure	(3,129,823)	(360,061)	(3,489,884)
Investment fees	(90,842)	(34,618)	(125,460)
Net assets, end of year	<u>\$ 22,088,164</u>	<u>\$ 12,139,741</u>	<u>\$ 34,227,905</u>

Funds donor restricted in perpetuity noted above exclude endowment promises to give.

The endowment net asset composition by type of fund as of September 30, 2019, was as follows:

	Without Donor Restrictions	Donor Restricted for Time or Purpose	Donor Restricted in Perpetuity	Total
Donor-restricted	\$ -	\$ -	\$ 12,139,741	\$ 12,139,741
Board-designated	22,088,164	-	-	22,088,164
Total funds	<u>\$ 22,088,164</u>	<u>\$ -</u>	<u>\$ 12,139,741</u>	<u>\$ 34,227,905</u>

GRANTS PAYABLE

Grants payable consist of the following at September 30:

2021	\$ 20,924,848
2022	1,250,000
2023	<u>1,000,000</u>
Total gross grants payable	23,174,848
Discount at a rate of 1.00%	<u>(32,080)</u>
Net present value of grants payable	<u>\$ 23,142,768</u>

THE V FOUNDATION**NOTES TO FINANCIAL STATEMENTS**

Page 13 of 18

RETIREMENT PLAN

In 2018, the Foundation established a 401(k) plan. Employees are eligible under this plan after 90 days of service. The Foundation matches up to 3% of each participating employee's compensation, and 50% of the next 2% of each participating employee's compensation. Employees are vested immediately in their contributions plus actual earnings thereon. Vesting in the Foundation's contribution portion of their accounts plus actual earnings thereon is based on years of continuous service. A participant is 20% vested after two years of credited service, and vests an additional 20% per year thereafter. After six years of credited service, participants are vested 100% in employer contributions. The expense was \$52,482 and \$79,412, for the years ended September 30, 2020 and 2019, respectively.

On January 1, 2018, the Foundation established a non-qualified deferred compensation plan covering key employees of the Foundation and their supporting organization, Don't Ever Give Up, Inc., which provides for payments upon termination of service, retirement, death, or disability. Participants 100% vest at the later of 5 years of service or termination of employment. The amount in the plan totaled \$318,190 and \$145,850, at September 30, 2020 and 2019, respectively.

RELATED PARTY TRANSACTIONS

Members of the Board of Directors and management of the Foundation make contributions for the support of general operations and the Foundation's programs. The Foundation received contributions from related parties totaling \$1,664,291 and \$12,066,551, at September 30, 2020 and 2019, respectively. The Foundation had outstanding related party promises to give and grants receivable totaling \$4,532,957 and \$12,025,370, at September 30, 2020 and 2019, respectively.

The Foundation assisted in the establishment of The V Foundation Canada/La Foundation V ("La Foundation V"), a Canadian nonprofit organization, whose goals and objectives are identical to those of The V Foundation. The Foundation is related to La Foundation V through common control through the Board of Directors.

OPERATING LEASES

The Foundation entered into an operating lease agreement for a postage machine in January 2018 at \$188 a month, expiring in March 2023.

The Foundation entered into a lease agreement for a copy machine in October of 2017 at \$1,151 a month, expiring in September 2022.

In July 2015, the Foundation leased online fundraising and marketing software under an operating lease agreement, with quarterly payments of \$23,216, which expired in July 2018. The Foundation renewed this lease agreement in July 2018, with quarterly payments of \$22,034, expiring in July 2021.

In February 2019, the Foundation entered a 60-month agreement to lease office space in California. The lease expires in April 2024, and requires monthly payments of \$4,900 in year one, and increases annually over the life of the lease.

Rent expense for the Foundation under these lease agreements totaled \$165,923 and \$123,151, for the years ended September 30, 2020 and 2019, respectively.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 14 of 18

OPERATING LEASES (CONTINUED)

Total minimum lease payments under the existing lease agreements are as follows:

<u>Year Ending September 30,</u>	
2021	\$ 146,975
2022	84,760
2023	73,588
2024	<u>37,938</u>
Total minimum lease payments	<u>\$ 343,261</u>

In February 2019, the Foundation subleased the office space in California to tenants under a noncancelable operating lease. The agreement expires in April 2024, and requires monthly payments of \$4,900 in year one, and increases annually over the life of the lease. Rental income for the year ended September 30, 2020, totaled \$51,012.

Future minimum lease payments under the lease agreement as of September 30, 2020, are as follows:

<u>Year Ending September 30,</u>	
2021	\$ 64,803
2022	68,692
2023	72,460
2024	<u>37,398</u>
Total minimum lease payments	<u>\$ 243,353</u>

CONCENTRATIONS

Promises to give are from individuals throughout the United States and abroad. A substantial portion of the Foundation's support and revenue is derived from donor promises to give and grants awarded to the Foundation. One donor represents approximately 49% and 48% of the outstanding gross promises to give at September 30, 2020 and 2019, respectively. One grantor represents approximately 65% of outstanding gross grants receivable at September 30, 2019, while there were no grants receivable at September 30, 2020. One customer represented 97% of accounts receivable for the year ended September 30, 2019, while there were no concentrations of accounts receivable for the year ended September 30, 2020.

THE V FOUNDATION**NOTES TO FINANCIAL STATEMENTS**

Page 15 of 18

SUPPORTING ORGANIZATION

Effective September 21, 2015, a supporting organization, Don't Ever Give Up, Inc. ("Organization") was formed for the purpose of supporting and/or benefitting The V Foundation and to help carry out the purpose of The V Foundation. The managing and coordinating of all special events of the Foundation were transferred to the Organization during the year ended September 30, 2017. Monies raised by the Organization are granted to the Foundation.

The Foundation recognized \$1,209,815 and \$11,804,518, in contributions from the Organization for the years ended September 30, 2020 and 2019, respectively. The Organization reimbursed the Foundation for shared costs including facilities, personnel, and administrative expenses totaling \$1,175,023 and \$1,036,574, for the years ended September 30, 2020 and 2019, respectively. The Organization owed the Foundation \$77,674 and \$7,148,093, at September 30, 2020 and 2019, respectively, for grants and shared costs. The Foundation owed the Organization \$616,435 and \$193,294, at September 30, 2020 and 2019, respectively.

CONTINGENCY

On January 30, 2020, the World Health Organization ("WHO") announced a global health emergency because of a new strain of coronavirus originating in Wuhan, China (the "COVID-19 outbreak") and the risks to the international community as the virus spreads globally beyond its point of origin. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally. The full impact of the COVID-19 outbreak continues to evolve. As such, it is uncertain as to the full magnitude that the pandemic will have on the Foundation's financial condition, liquidity, and future results of operations. Management is actively monitoring the global situation on its financial condition, liquidity, operations, suppliers, industry, and workforce. Given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the Foundation is not able to estimate the effects of the COVID-19 outbreak on its results of operations, financial condition, or liquidity going forward.

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 16 of 18

NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at September 30:

	2020	2019
Purpose restriction:		
Various cancer programs	\$ 3,185,539	\$ 4,434,037
Kay Yow Foundation	637,821	384,828
Tamar Goodfellow Fund	105,716	-
Richard F. Jones Memorial Fund	73,895	70,095
Garry Betty Foundation	17,865	17,573
Gastric Cancer Foundation	-	722,507
	<u>4,020,836</u>	<u>5,629,040</u>
Time restriction:		
General	5,807,082	15,441,830
Held in perpetuity:	<u>12,139,606</u>	<u>12,138,934</u>
Total net assets with donor restrictions	<u><u>\$ 21,967,524</u></u>	<u><u>\$ 33,209,804</u></u>

NET ASSETS RELEASED FROM RESTRICTION

Net assets with donor restrictions were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors. The amounts released during the years ended September 30, 2020 and 2019, were as follows:

	2020	2019
Purpose restriction:		
Various cancer programs	\$ 4,092,309	\$ 5,163,522
Gastric Cancer Foundation	1,310,352	496,162
General operations	666,973	360,061
Kay Yow Foundation	97,616	250,051
Garry Betty Fund	9	9
Geno's Cancer Team	-	191,322
Tamar Goodfellow Fund	-	75,770
Ewing's Sarcoma Foundation	-	1,704
	<u>6,167,259</u>	<u>6,538,601</u>
Time restriction:		
General	<u>9,577,784</u>	<u>560,618</u>
Total net assets with donor restrictions released from restriction	<u><u>\$ 15,745,043</u></u>	<u><u>\$ 7,099,219</u></u>

THE V FOUNDATION

NOTES TO FINANCIAL STATEMENTS

Page 17 of 18

DONATED SERVICES

The Foundation recognizes donated services that create or enhance non-financial assets or that require specialized skills, and would typically need to be purchased if not provided by donation. No services meeting these requirements for recognition in the financial statements were received during the year ended September 30, 2020. However, a number of persons have donated a significant amount of time and services to the Foundation's operations. The financial statements do not reflect the value of these contributed services as they do not meet recognition criteria prescribed by U.S. GAAP.

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and changes in net assets. Therefore, some expenses require allocation on a reasonable basis that is consistently applied. Accordingly, certain indirect costs have been allocated between the programs and supporting services benefited based on management's estimates.

The expenses that are allocated include the following:

<u>Expense</u>	<u>Method of Allocation</u>
Salaries	Time and effort
Employee benefits	Time and effort
Printing and copying	Time and effort
Professional fees	Time and effort
Travel related expense	Time and effort
Computer maintenance	Time and effort
Bank service charges	Time and effort
Payroll taxes	Time and effort
Advertising	Time and effort
Postage and shipping	Time and effort
Occupancy expenses	Full-Time Equivalent
Depreciation	Full-Time Equivalent
Miscellaneous	Time and effort
Sales tax	Time and effort
Board expenses	Time and effort
Insurance	Time and effort
Office supplies	Time and effort

RECLASSIFICATIONS

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform to the presentation of the current year financial statements. Such reclassifications had no effect on net assets.

THE V FOUNDATION**NOTES TO FINANCIAL STATEMENTS**

Page 18 of 18

SUBSEQUENT EVENTS

Management has evaluated subsequent events for recognition or disclosure through February 8, 2021, the date the financial statements were available to be issued. Management did not identify any events that occurred subsequent to year-end that require disclosure in the financial statements.